

LAMPIRAN

Lampiran 1

DATA MENTAH

Motivasi Berprestasi

No	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	Total
	4	2	6	10	8	12	16	14	18	22	20	24	28	26	30	34	32	36	40	38	42	46	44	48	
1	3	3	2	1	1	2	3	4	3	3	3	4	4	3	3	3	3	3	4	3	3	3	3	3	70
2	2	2	3	4	1	3	3	3	3	3	3	4	3	3	4	3	4	3	3	3	3	3	3	3	72
3	3	3	3	3	3	2	2	4	4	4	4	3	4	4	4	4	4	4	4	3	4	3	4	3	83
4	3	3	2	1	1	3	3	3	3	3	3	4	3	3	4	4	3	3	4	4	3	4	3	4	74
5	2	3	3	2	3	3	3	3	3	4	4	3	4	4	3	1	3	3	3	2	3	3	3	3	71
6	3	3	3	3	3	3	3	3	3	3	3	4	3	3	3	3	3	3	3	3	3	3	3	3	73
7	3	3	3	3	3	2	2	3	3	3	3	4	3	2	3	1	4	4	4	3	3	3	3	3	71
8	2	2	3	3	3	3	2	2	2	2	2	3	2	2	1	2	3	3	3	3	3	3	3	3	61
9	4	4	2	2	2	4	4	4	4	4	4	3	4	4	4	4	4	3	2	3	3	3	3	3	81
10	4	4	3	3	3	4	4	3	4	4	4	3	4	4	4	4	3	3	4	3	3	3	3	3	84
11	4	4	2	1	1	4	4	4	4	4	4	3	4	4	4	4	4	3	3	3	3	3	3	3	80
12	3	3	4	1	2	3	3	3	3	3	3	4	4	3	3	3	3	4	4	4	4	4	3	4	78
13	3	3	3	3	4	3	3	3	4	3	3	4	4	4	3	3	4	4	4	4	4	4	3	4	84
14	3	3	2	2	3	3	3	4	4	4	4	3	4	3	3	3	3	2	4	2	2	2	2	2	70
15	4	4	3	4	3	3	3	1	3	3	1	3	3	4	1	4	4	3	4	3	3	3	3	3	73
16	3	3	4	4	4	3	3	3	3	2	3	3	3	4	4	4	4	4	3	3	4	3	4	3	81
17	3	3	1	2	2	3	3	1	1	3	3	4	3	4	3	3	3	3	4	4	3	2	3	2	66
18	2	3	3	4	3	3	3	3	3	3	4	2	3	4	1	4	3	4	4	3	4	4	4	3	77
19	3	3	3	2	3	3	2	3	4	3	2	3	2	3	3	4	3	3	4	3	2	3	2	3	69
20	3	3	3	4	3	3	3	4	4	4	4	3	4	4	4	4	4	4	4	4	3	4	3	3	86
21	3	3	3	3	3	1	3	3	3	4	2	2	4	3	3	3	3	3	3	3	3	2	3	3	69
22	4	4	3	3	3	4	4	4	4	4	4	3	4	4	3	4	4	3	4	3	3	3	3	3	85
23	2	2	2	2	2	2	2	1	1	2	2	3	1	1	1	1	1	2	2	2	2	2	2	2	42
24	3	3	3	3	3	3	3	3	3	3	3	4	3	4	4	3	3	3	4	3	3	3	3	4	77
25	4	4	3	3	3	4	4	4	2	4	4	3	4	2	2	4	1	4	4	3	4	3	4	3	80
26	4	4	2	2	2	4	4	3	2	4	4	3	4	2	4	2	3	3	4	3	3	2	3	2	73
27	4	4	3	3	3	4	4	4	4	4	4	3	4	4	4	4	4	3	4	2	3	3	3	3	85
28	3	3	3	3	3	3	3	3	1	3	3	4	4	3	3	3	3	3	4	3	3	3	3	4	74
29	3	3	2	2	2	3	3	3	4	3	3	4	4	4	3	3	4	3	3	2	2	3	2	3	71
30	2	3	3	3	3	3	3	4	4	4	4	3	4	3	4	4	4	3	4	3	3	3	3	4	81
31	4	4	2	3	3	3	3	4	3	3	4	3	3	4	4	4	4	3	3	2	3	3	3	3	78
32	3	3	2	1	1	3	3	2	3	2	3	3	3	4	4	4	4	3	4	4	4	4	3	3	73
33	3	3	3	3	4	3	3	3	3	3	3	4	3	4	3	3	3	3	4	4	4	4	3	4	80
34	2	3	2	2	3	3	3	3	3	3	4	2	3	4	3	3	3	2	4	3	2	2	3	2	67

Lampiran 2

DATA MENTAH

Relasi Interpersonal

No	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	Total
	1	5	3	7	11	9	13	17	15	19	23	21	25	29	27	31	35	33	37	41	39	43	47	45	
1	3	4	3	3	3	4	3	3	4	4	3	4	4	4	3	4	4	3	4	3	3	4	3	3	83
2	4	4	4	4	4	4	3	4	4	3	4	4	4	2	3	4	2	3	4	3	4	4	3	4	86
3	4	4	3	4	3	4	3	4	4	4	3	4	4	3	3	4	3	3	3	4	4	4	4	4	87
4	4	4	3	4	4	3	3	3	3	3	3	3	4	3	3	3	3	2	3	3	4	2	4	3	77
5	4	4	4	4	4	4	4	2	4	4	2	2	3	4	3	3	3	4	4	3	4	4	3	4	84
6	3	4	2	4	3	4	3	4	3	3	4	3	4	3	3	4	3	3	3	3	3	3	3	3	78
7	3	4	3	3	4	4	3	4	3	3	4	3	4	4	4	4	4	4	4	3	3	4	3	3	85
8	4	4	4	4	4	4	4	4	3	4	4	3	3	3	4	3	3	4	4	4	2	4	4	3	87
9	3	3	3	3	3	3	4	4	4	4	4	4	4	3	2	4	3	2	4	2	4	4	2	4	80
10	4	4	4	4	4	4	3	3	4	3	3	4	4	4	2	4	4	4	3	4	2	4	4	2	85
11	3	3	4	3	3	4	3	4	4	3	4	4	4	4	4	4	4	4	3	4	4	3	4	4	88
12	3	3	4	4	4	4	4	3	4	4	3	4	4	4	4	4	4	4	4	3	3	4	3	3	88
13	4	3	4	4	3	4	4	3	3	4	3	3	4	4	4	4	4	4	4	4	4	4	4	4	90
14	4	2	3	4	2	3	4	4	4	4	4	4	3	3	3	3	3	3	4	4	3	4	4	3	82
15	4	3	2	4	3	2	3	3	3	3	3	3	3	4	4	3	4	4	4	4	4	4	4	4	82
16	4	4	4	4	4	4	4	4	4	4	4	4	4	3	4	4	3	4	4	4	4	4	4	4	94
17	3	3	1	2	2	3	3	1	1	3	3	4	3	4	3	3	3	3	4	4	3	2	3	2	66
18	4	4	4	4	4	4	4	4	4	4	4	3	3	4	4	4	4	4	3	4	3	3	4	4	91
19	4	2	3	4	2	3	4	4	4	4	4	4	3	3	3	3	3	3	4	4	3	4	4	3	82
20	4	3	4	4	3	4	4	4	3	4	4	3	3	2	3	4	2	3	3	4	4	3	4	4	83
21	4	2	3	4	2	3	4	4	3	4	4	3	4	4	3	4	4	3	4	4	3	4	4	3	84
22	4	3	3	4	3	3	4	3	4	4	3	4	4	4	4	4	4	4	3	3	4	3	3	4	86
23	2	2	2	2	2	2	2	1	1	2	2	3	1	1	1	1	1	2	2	2	2	2	2	2	42
24	3	4	3	3	4	3	4	4	3	4	4	3	4	4	3	3	4	3	3	4	3	3	4	3	83
25	4	2	3	4	2	3	4	4	4	4	4	4	3	3	3	3	3	3	4	4	3	4	4	3	82
26	4	4	3	4	4	3	4	4	4	4	4	4	4	4	3	4	4	3	3	4	4	3	4	4	90
27	4	3	3	4	3	3	4	4	4	4	4	4	4	4	3	4	4	3	4	4	4	4	4	4	90
28	4	3	4	4	3	4	4	3	4	4	3	4	3	4	3	3	4	3	3	4	4	3	4	4	86
29	4	3	4	4	3	4	4	4	4	4	4	4	4	3	3	4	3	3	4	4	4	4	4	4	90
30	4	4	4	4	4	4	4	4	2	4	4	2	4	4	2	4	4	2	4	3	3	4	3	3	84
31	4	3	4	4	3	4	4	4	4	4	4	4	4	4	4	4	4	4	3	4	4	3	4	4	92
32	4	2	3	4	2	3	4	4	4	4	4	4	3	3	3	3	3	3	4	4	3	4	4	3	82
33	4	3	3	4	3	3	4	4	4	4	4	4	4	4	3	4	4	3	3	4	3	3	4	3	86
34	4	4	4	4	4	4	4	4	3	4	4	3	2	4	3	2	4	3	3	3	4	3	3	4	84

Lampiran 3

ITEM VALID

Motivasi Berprestasi

No	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	Total
	4	2	6	10	8	12	16	14	18	22	20	24	28	26	30	34	32	36	40	38	42	46	44	48	
1	3	3	2	1	1	2	3	4	3	3	3	4	4	3	3	3	3	3	4	3	3	3	3	3	55
2	2	2	3	4	1	3	3	3	3	3	3	4	3	3	4	3	4	3	3	3	3	3	3	3	54
3	3	3	3	3	3	2	2	4	4	4	4	3	4	4	4	4	4	4	4	3	4	3	4	3	64
4	3	3	2	1	1	3	3	3	3	3	3	4	3	3	4	4	3	3	4	4	3	4	3	4	58
5	2	3	3	2	3	3	3	3	3	4	4	3	4	4	3	1	3	3	3	2	3	3	3	3	55
6	3	3	3	3	3	3	3	3	3	3	3	4	3	3	3	3	3	3	3	3	3	3	3	3	54
7	3	3	3	3	3	2	2	3	3	3	3	4	3	2	3	1	4	4	4	3	3	3	3	3	51
8	2	2	3	3	3	3	2	2	2	4	2	2	3	2	2	1	2	3	3	3	3	3	3	3	44
9	4	4	2	2	2	4	4	4	4	4	4	3	4	4	4	4	4	3	2	3	3	3	3	3	67
10	4	4	3	3	3	4	4	3	4	4	4	3	4	4	4	4	3	3	4	3	3	3	3	3	65
11	4	4	2	1	1	4	4	4	4	4	4	3	4	4	4	4	4	3	3	3	3	3	3	3	67
12	3	3	4	1	2	3	3	3	3	3	3	4	4	3	3	3	3	4	4	4	4	4	3	4	59
13	3	3	3	3	4	3	3	3	4	3	3	4	4	4	3	3	4	4	4	4	4	4	3	4	62
14	3	3	2	2	3	3	3	4	4	4	4	3	4	3	3	3	3	2	4	2	2	2	2	2	54
15	4	4	3	4	3	3	3	1	3	3	1	3	3	4	1	4	4	3	4	3	3	3	3	3	53
16	3	3	4	4	4	3	3	3	3	2	3	3	3	4	4	4	4	4	3	3	4	3	4	3	60
17	3	3	1	2	2	3	3	1	1	3	3	4	3	4	3	3	3	3	4	4	3	2	3	2	49
18	2	3	3	4	3	3	3	3	3	3	4	2	3	4	1	4	3	4	4	3	4	4	4	3	58
19	3	3	3	2	3	3	2	3	4	3	2	3	2	3	3	4	3	3	4	3	2	3	2	3	51
20	3	3	3	4	3	3	3	4	4	4	4	3	4	4	4	4	4	4	4	4	3	4	3	3	65
21	3	3	3	3	3	1	3	3	3	4	2	2	4	3	3	3	3	3	3	3	3	2	3	3	52
22	4	4	3	3	3	4	4	4	4	4	4	3	4	4	3	4	4	3	4	3	3	3	3	3	66
23	2	2	2	2	2	2	2	1	1	2	2	3	1	1	1	1	1	2	2	2	2	2	2	2	29
24	3	3	3	3	3	3	3	3	3	3	3	4	3	4	4	3	3	3	4	3	3	3	3	4	57
25	4	4	3	3	3	4	4	4	2	4	4	3	4	2	2	4	1	4	4	3	4	3	4	3	61
26	4	4	2	2	2	4	4	3	2	4	4	3	4	2	4	2	3	3	4	3	3	2	3	2	57
27	4	4	3	3	3	4	4	4	4	4	4	3	4	4	4	4	4	3	4	2	3	3	3	3	67
28	3	3	3	3	3	3	3	3	1	3	3	4	4	3	3	3	3	3	4	3	3	3	3	4	54
29	3	3	2	2	2	3	3	3	4	3	3	4	4	4	3	3	4	3	3	2	2	3	2	3	56
30	2	3	3	3	3	3	3	4	4	4	4	3	4	3	4	4	4	3	4	3	3	3	3	4	62
31	4	4	2	3	3	3	3	4	3	3	4	3	3	4	4	4	4	3	3	2	3	3	3	3	62
32	3	3	2	1	1	3	3	2	3	2	3	3	3	4	4	4	4	3	4	4	4	4	3	3	58
33	3	3	3	3	4	3	3	3	3	3	3	4	3	4	3	3	3	3	4	4	4	4	3	4	58
34	2	3	2	2	3	3	3	3	3	3	4	2	3	4	3	3	3	2	4	3	2	2	3	2	51

Lampiran 4

ITEM VALID

Relasi Interpersonal

No	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	Total
	1	5	3	7	11	9	13	17	15	19	23	21	25	29	27	31	35	33	37	41	39	43	47	45	
1	3	4	3	3	3	4	3	3	4	4	3	4	4	4	3	4	4	3	4	3	3	4	3	3	71
2	4	4	4	4	4	4	3	4	4	3	4	4	4	2	3	4	2	3	4	3	4	4	3	4	74
3	4	4	3	4	3	4	3	4	4	4	3	4	4	3	3	4	3	3	3	4	4	4	4	4	76
4	4	4	3	4	4	3	3	3	3	3	3	3	4	3	3	3	3	2	3	3	4	2	4	3	67
5	4	4	4	4	4	4	4	2	4	4	2	2	3	4	3	3	3	4	4	3	4	4	3	4	74
6	3	4	2	4	3	4	3	4	3	3	4	3	4	3	3	4	3	3	3	3	3	3	3	3	68
7	3	4	3	3	4	4	3	4	3	3	4	3	4	4	4	4	4	4	4	3	3	4	3	3	74
8	4	4	4	4	4	4	4	4	3	4	4	3	3	3	4	3	3	4	4	4	2	4	4	3	76
9	3	3	3	3	3	3	4	4	4	4	4	4	4	3	2	4	3	2	4	2	4	4	2	4	69
10	4	4	4	4	4	4	3	3	4	3	3	4	4	4	2	4	4	4	3	4	2	4	4	2	74
11	3	3	4	3	3	4	3	4	4	3	4	4	4	4	4	4	4	4	3	4	4	3	4	4	78
12	3	3	4	4	4	4	4	3	4	4	3	4	4	4	4	4	4	4	4	3	3	4	3	3	77
13	4	3	4	4	3	4	4	3	3	4	3	3	4	4	4	4	4	4	4	4	4	4	4	4	80
14	4	2	3	4	2	3	4	4	4	4	4	4	3	3	3	3	3	3	4	4	3	4	4	3	72
15	4	3	2	4	3	2	3	3	3	3	3	3	3	4	4	3	4	4	4	4	4	4	4	4	72
16	4	4	4	4	4	4	4	4	4	4	4	4	4	3	4	4	3	4	4	4	4	4	4	4	82
17	3	3	1	2	2	3	3	1	1	3	3	4	3	4	3	3	3	3	4	4	3	2	3	2	55
18	4	4	4	4	4	4	4	4	4	4	4	3	3	4	4	4	4	4	3	4	3	3	4	4	81
19	4	2	3	4	2	3	4	4	4	4	4	4	3	3	3	3	3	3	4	4	3	4	4	3	72
20	4	3	4	4	3	4	4	4	3	4	4	3	3	2	3	4	2	3	4	4	4	3	4	4	74
21	4	2	3	4	2	3	4	4	3	4	4	3	4	4	3	4	4	3	4	4	3	4	4	3	75
22	4	3	3	4	3	3	4	3	4	4	3	4	4	4	4	4	4	4	3	3	4	3	3	4	76
23	2	2	2	2	2	2	2	1	1	2	2	2	1	1	1	1	1	2	2	2	2	2	2	2	35
24	3	4	3	3	4	3	4	4	3	4	4	3	4	4	3	3	4	3	4	4	3	3	4	3	73
25	4	2	3	4	2	3	4	4	4	4	4	4	3	3	3	3	3	3	4	4	3	4	4	3	72
26	4	3	3	4	4	3	4	4	4	4	4	4	4	4	3	4	4	3	3	4	4	3	4	4	79
27	4	3	3	4	3	3	4	4	4	4	4	4	4	4	3	4	4	3	4	4	4	4	4	4	79
28	4	3	4	4	3	4	4	3	4	4	3	4	3	4	3	3	4	3	3	4	4	3	4	4	76
29	4	3	4	4	3	4	4	4	4	4	4	4	4	3	3	4	3	3	4	4	4	4	4	4	79
30	4	4	4	4	4	4	4	4	2	4	4	2	4	4	2	4	4	2	4	3	3	4	3	3	74
31	4	3	4	4	3	4	4	4	4	4	4	4	4	4	4	4	4	4	3	4	4	3	4	4	82
32	4	2	3	4	2	3	4	4	4	4	4	4	3	3	3	3	3	3	4	4	3	4	4	3	72
33	4	3	3	4	3	3	4	4	4	4	4	4	4	4	3	4	4	3	3	4	3	3	4	3	76
34	4	4	4	4	4	4	4	4	3	4	4	4	2	4	3	2	4	3	3	3	4	3	3	4	74

Lampiran 5

UJI VALIDITAS DAN RELIABILITAS

I. Skala Relasi Interpesonal

Reliabilitas dan Validitas (Putaran ke 1)

RELIABILITY ANALYSIS - SCALE (ALPHA)

Item-total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Alpha if Item Deleted
R1	79.7941	73.8654	.6120	.8970
R2	80.2353	75.8217	.2496	.9048
R3	80.2059	71.5624	.5842	.8966
R4	79.7647	72.9127	.6624	.8957
R5	80.3235	74.3467	.3621	.9022
R6	80.0000	73.8788	.5098	.8985
R7	79.8529	73.8262	.5915	.8972
R8	79.9706	70.2112	.6334	.8953
R9	80.0294	69.5446	.6849	.8939
R10	79.7941	73.6230	.6400	.8965
R11	79.9118	74.7496	.4304	.9001
R12	79.9706	77.9688	.1202	.9062
R13	79.9706	71.9688	.5993	.8963
R14	80.0294	73.0597	.4716	.8994
R15	80.3529	72.1141	.5908	.8966
R16	79.9706	71.1203	.6741	.8946
R17	80.0882	72.0223	.5609	.8972
R18	80.2647	73.9581	.4681	.8993
R19	79.9706	76.5749	.2799	.9028
R20	79.9118	74.5677	.4482	.8997
R21	80.0882	74.8708	.3827	.9012
R22	80.0000	73.8788	.4680	.8994
R23	79.9118	73.9011	.5139	.8984
R24	80.0882	72.7496	.5775	.8970

Reliability Coefficients

N of Cases = 34.0

N of Items = 24

Alpha = .9025

Gugur 3 (aitem no 2,12,19)

Reliabilitas dan validitas (Putaran ke 2)

Item-total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Alpha if Item Deleted
R1	69.4706	65.1052	.6287	.9034
R3	69.8824	62.8948	.5992	.9032
R4	69.4412	64.1328	.6869	.9019
R5	70.0000	66.0000	.3348	.9102
R6	69.6765	65.4376	.4900	.9058
R7	69.5294	64.9840	.6175	.9035
R8	69.6471	61.6898	.6422	.9021
R9	69.7059	61.3048	.6740	.9011
R10	69.4706	64.9234	.6511	.9030
R11	69.5882	66.0677	.4300	.9071
R13	69.6471	63.8111	.5657	.9041
R14	69.7059	64.5169	.4675	.9067
R15	70.0294	63.6052	.5891	.9035
R16	69.6471	62.9020	.6509	.9019
R17	69.7647	63.4581	.5644	.9041
R18	69.9412	65.3298	.4670	.9064
R20	69.5882	65.7647	.4617	.9064
R21	69.7647	66.1854	.3816	.9083
R22	69.6765	65.4982	.4434	.9069
R23	69.5882	65.0374	.5383	.9048
R24	69.7647	64.0642	.5897	.9036

Reliability Coefficients

N of Cases = 34.0

N of Items = 21

Alpha = .9088

Gugur 0

II. Skala Motivasi Berprestasi

Reliabilitas dan Validitas (Putaran ke 1)

RELIABILITY ANALYSIS - SCALE (ALPHA) Item-total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Alpha if Item Deleted
M1	71.6176	66.6070	.4430	.8543
M2	71.5000	66.6212	.5481	.8520
M3	72.0000	68.3030	.3217	.8579
M4	72.0882	68.4465	.1831	.8651
M5	72.0588	68.7843	.1831	.8641
M6	71.6471	67.1444	.4082	.8554
M7	71.6176	66.8494	.4988	.8531
M8	71.5882	63.2193	.5909	.8485
M9	71.5882	63.4011	.5507	.8500
M10	71.3529	68.1747	.3342	.8575
M11	71.4118	65.3405	.4804	.8529
M12	71.4412	71.4055	.0245	.8663
M13	71.2353	64.6096	.6178	.8486
M14	71.2941	64.1533	.5565	.8500
M15	71.5000	64.7424	.4502	.8542
M16	71.4706	61.8930	.6015	.8477
M17	71.3824	64.7282	.5242	.8512
M18	71.5294	67.1052	.5131	.8530
M19	71.0588	68.2995	.3447	.8572
M20	71.6471	69.5080	.2108	.8609
M21	71.5882	66.8556	.4787	.8535
M22	71.6471	67.0232	.4567	.8541
M23	71.6765	68.1649	.4547	.8550
M24	71.6176	67.5766	.4224	.8551

Reliability Coefficients

N of Cases = 34.0

N of Items = 24

Alpha = .8602

Gugur 4 (aitem no 4,5,12,20)

Reliabilitas dan Validitas (Putaran ke 2)

RELIABILITY ANALYSIS - SCALE (ALPHA) Item-total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Alpha if Item Deleted
M1	60.1471	56.9171	.4789	.8742
M2	60.0294	56.8173	.6062	.8711
M3	60.5294	59.8930	.2137	.8820
M6	60.1765	57.3619	.4504	.8751
M7	60.1471	56.9171	.5670	.8720
M8	60.1176	53.4403	.6495	.8678
M9	60.1176	53.8039	.5905	.8702
M10	59.8824	58.2888	.3812	.8772
M11	59.9412	55.3298	.5491	.8718
M13	59.7647	54.9733	.6643	.8681
M14	59.8235	55.0588	.5513	.8717
M15	60.0294	54.9385	.4969	.8742
M16	60.0000	52.6061	.6238	.8689
M17	59.9118	55.5374	.5237	.8727
M18	60.0588	58.4207	.4315	.8758
M19	59.5882	59.2799	.2976	.8794
M21	60.1176	58.1070	.4137	.8762
M22	60.1765	58.0891	.4111	.8763
M23	60.2059	59.0775	.4084	.8766
M24	60.1471	58.7959	.3537	.8779

Reliability Coefficients

N of Cases = 34.0

N of Items = 20

Alpha = .8796

Gugur 2 (aitem no 3,19)

Reliabilitas dan Validitas (Putaran ke 3)

RELIABILITY ANALYSIS - SCALE (ALPHA) Item-total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Alpha if Item Deleted
M1	53.8529	51.4020	.5014	.8764
M2	53.7353	51.3520	.6286	.8731
M6	53.8824	51.8645	.4693	.8775
M7	53.8529	51.3414	.6011	.8736
M8	53.8235	48.2103	.6580	.8700
M9	53.8235	48.6346	.5915	.8730
M10	53.5882	52.8556	.3888	.8800
M11	53.6471	49.8111	.5768	.8735
M13	53.4706	49.7718	.6641	.8706
M14	53.5294	49.7112	.5635	.8740
M15	53.7353	49.4127	.5229	.8761
M16	53.7059	47.4866	.6253	.8717
M17	53.6176	50.1827	.5345	.8752
M18	53.7647	53.4581	.3803	.8801
M21	53.8235	53.1194	.3717	.8805
M22	53.8824	53.0766	.3723	.8805
M23	53.9118	53.9011	.3772	.8803
M24	53.8529	53.8262	.3049	.8824

Reliability Coefficients

N of Cases = 34.0

N of Items = 18

Alpha = .8822

Gugur 0

Lampiran 6

Uji Normalitas**Tests of Normality**

	Kolmogorov-Smirnov ^a			Shapiro-Wilk		
	Statistic	df	Sig.	Statistic	df	Sig.
Motivasi berprestasi	.128	34	.170	.892	34	.010**
Relasi interpersonal	.268	34	.000	.681	34	.010**

** . This is an upper bound of the true significance.

a. Lilliefors Significance Correction

Uji Linearitas**ANOVA Table**

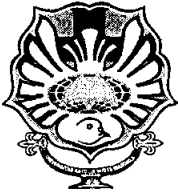
			Sum of Squares	df	Mean Square	F	Sig.
Motivasi berprestasi *	Between	(Combined)	1191.021	16	74.439	1.845	.110
Relasi interpersonal	Groups	Linearity	856.458	1	856.458	21.233	.000
		Deviation from Linearity	334.563	15	22.304	.553	.873
	Within Groups		685.714	17	40.336		
	Total		1876.735	33			

Non Parametrik Kendalls's Tau_b**Correlations**

			Motivasi berprestasi	Relasi interpersonal
Kendall's tau_b	Motivasi berprestasi	Correlation Coefficient	1.000	.289*
		Sig. (2-tailed)	.	.023
		N	34	34
	Relasi interpersonal	Correlation Coefficient	.289*	1.000
		Sig. (2-tailed)	.023	.
		N	34	34

*. Correlation is significant at the .05 level (2-tailed).

Lampiran 7



YAYASAN WIDYA MANDALA SURABAYA
UNIVERSITAS KATOLIK WIDYA MANDALA SURABAYA
FAKULTAS PSIKOLOGI

Jl. Dinoyo 42 - 44, Telp. 5678478 (hunting) Ext. 161, Fax. 5610818 Surabaya - 60265

Nomor : 0380 /WM07/T/2007
Hal : **Ijin Penyebaran Angket**

3 April 2007

Kepada : Yth. Bpk. Susanto
Jl. Embong Sawo 8
Surabaya

Dengan hormat kami beritahukan bahwa mahasiswa tersebut di bawah ini :

Nama : Fanny Sunarko
Fakultas : Psikologi
Nomor pokok : 7103002126

adalah mahasiswa kami yang sedang menyusun skripsi dengan judul **“Relasi Interpersonal dan Motivasi Berprestasi Pada Karyawan Divisi Marketing di PT. Banggai Sentral Sulawesi”**.

Sehubungan dengan hal tersebut kami mohon ijin dan bantuan bagi mahasiswa yang bersangkutan agar dapat melakukan penyebaran angket di tempat yang Bapak pimpin.

Atas bantuan dan kerjasama yang baik, kami ucapkan terima kasih.



Tembusan :
- Yth. Mahasiswa ybs.

Yettie Wandansari, M.Si.

NIP. 711.98.0337



YAYASAN WIDYA MANDALA SURABAYA
UNIVERSITAS KATOLIK WIDYA MANDALA SURABAYA
FAKULTAS PSIKOLOGI

Jl. Dinoyo 42 - 44, Telp. 5678478 (hunting) Ext. 161, Fax. 5610818 Surabaya - 60265

Nomor : 0380 /WM07/T/2007
Hal : **Ijin Penyebaran Angket**

3 April 2007

Kepada : Yth. **Bpk. Hermanto**
Jl. Urip Sumoharjo no. 53
Luwuk
Sulawesi Tengah

Dengan hormat kami beritahukan bahwa mahasiswa tersebut di bawah ini :

Nama : Fanny Sunarko
Fakultas : Psikologi
Nomor pokok : 7103002126

adalah mahasiswa kami yang sedang menyusun skripsi dengan judul **“Relasi Interpersonal dan Motivasi Berprestasi Pada Karyawan Divisi Marketing di PT. Banggai Sentral Sulawesi”**.

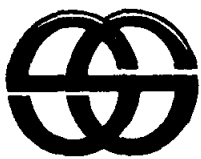
Sehubungan dengan hal tersebut kami mohon ijin dan bantuan bagi mahasiswa yang bersangkutan agar dapat melakukan penyebaran angket di tempat yang Bapak pimpin.

Atas bantuan dan kerjasama yang baik, kami ucapkan terima kasih.



Tembusan :
- Yth. Mahasiswa ybs.

Lampiran 8



PT. BANGGAI SENTRAL SULAWESI

PUSAT : Jl. Urip Sumoharjo 53, Luwuk (Sulteng) Telp. : 0461-21025, 21185, 21307, Fax : 0461-325241, E-mail : luwuk@ptbs.com

CABANG : Jl. Moh. Hatta 23 Palu (Sulteng) Telp. : 0451 - 51881, 21767, Fax : 0451 - 51882

: Jl. Embong Sawo 8 Surabaya (Jatim) Telp. : 031 - 5321339 (Hunting), Fax : 031 - 5316668, E-mail : nyimas@indonet.net.id

Luwuk, 25 April 2007

Kepada Yth:

Ibu Dekan Fakultas Psikologi

Katolik Widya Mandala Surabaya

(Ibu Yettie Wandansari, Msi)

Di Surabaya

Mendasari surat saudara tanggal 3 April 2007 perihal ijin penyebaran angket,
maka diberitahukan bahwa:

Nama : Fanny Sunarko

NRP : 7103002126

Fakultas : Psikologi Universitas Widya Mandala Surabaya

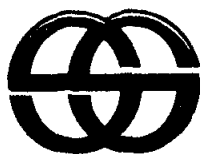
Judul skripsi : Relasi interpersonal dan motivasi berprestasi pada
karyawan divisi marketing PT Banggai Sentral Sulawesi.

Telah melaksanakan penelitian di PT Banggai Sentral Sulawesi pusat pada tanggal 23
sampai dengan 24 April 2007.

Demikian surat keterangan ini dapat dipergunakan sebagaimana mestinya.

Manager marketing





PT. BANGGAI SENTRAL SULAWESI

PUSAT : J. Urip Sumoharjo 53, Luwuk (Sulleng) Telp. : 0461-21025, 21185, 21307, Fax : 0461-325241, E-mail : luwuk@ptbes.com

CABANG : J. Moh. Hatta 23 Palu (Sulleng) Telp. : 0451 - 51881, 21767, Fax : 0451 - 51882

: J. Embong Sawo 8 Surabaya (Jatim) Telp. : 031 - 5321339 (Hunting), Fax : 031 - 5316668, E-mail : nyimas@indonet.net.id

Palu, 27 April 2007

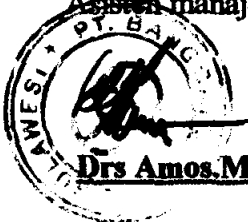
Kepada Yth:
**Ibu Dekan Fakultas Psikologi
Katolik Widya Mandala Surabaya
(Ibu Yettie Wandansari, Msi)
Di Surabaya**

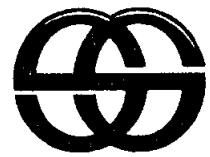
Dengan hormat, kami memberitahukan bahwa:

Nama : **Fanny Sunarko**
NRP : 7103002126
Fakultas : Psikologi Universitas Widya Mandala Surabaya
Judul skripsi : Relasi Interpersonal dan Motivasi Berprestasi pada
Karyawan Divisi Marketing PT Banggai Sentral Sulawesi.

Telah melaksanakan penelitian di PT Banggai Sentral Sulawesi cabang Palu pada tanggal 26 sampai dengan 27 April 2007.

Demikian surat keterangan ini dapat dipergunakan sebagaimana mestinya.

Asisten manajer

Drs Amos.M.



PT. BANGGAI SENTRAL SULAWESI

PUSAT : Jl. Urip Sumoharjo 53, Luwuk (Sulteng) Telp. : 0461-21025, 21185, 21307, Fax : 0461-325241, E-mail : luwuk@ptbss.com

CABANG : Jl. Moh. Hatta 23 Palu (Sulteng) Telp. : 0451 - 51881, 21767, Fax : 0451 - 51882

: Jl. Embong Sawo 8 Surabaya (Jatim) Telp. : 031 - 5321339 (Hunting), Fax : 031 - 5316668, E-mail : nyimas@indonet.net.id

Surabaya, 4 Mei 2007

Kepada Yth:

Ibu Dekan Fakultas Psikologi

Katolik Widya Mandala Surabaya

(Ibu Yettie Wandansari, Msi)

Di Surabaya

Mendasari surat saudara tanggal 3 April 2007 perihal ijin penyebaran angket dan/atau ijin penelitian, maka diberitahukan bahwa:

Nama : Fanny Sunarko

NRP : 7103002126

Fakultas : Psikologi Universitas Widya Mandala Surabaya

Judul skripsi : Relasi Interpersonal dan Motivasi Berprestasi pada
Karyawan Divisi Marketing PT Banggai Sentral Sulawesi.

Telah melaksanakan penyebaran angket di PT Banggai Sentral Sulawesi cabang Surabaya pada tanggal 1 - 3 Mei 2007.

Demikian surat keterangan ini untuk dipergunakan sebagaimana mestinya.

Asisten manager

