

Kuesioner
PENGARUH *FASHION INVOLVEMENT, HEDONIC CONSUMPTION TENDENCY* DAN *POSITIVE EMOTION* TERHADAP *IMPULSE BUYING BEHAVIOR* DI METRO DEPARTEMENT STORE CIPUTRA WORLD SURABAYA

Responden Yth,

Saya adalah **Cindy Kharisma**, mahasiswi program Studi Manajemen Fakultas Bisnis Universitas Katolik Widya Mandala Surabaya yang sedang melakukan penelitian mengenai “Pengaruh *Fashion Involvement, Hedonic Consumption Tendency, dan Positive Emotion* terhadap *Impulse Buying Behavior* di Metro *Departement Store* Ciputra World Surabaya”. Penelitian ini merupakan bagian dari tugas akhir untuk memenuhi sebagian dari syarat-syarat guna mencapai gelar sarjana S-1. Demi tercapainya hasil yang diinginkan, mohon kesediaan anda untuk ikut berpartisipasi dengan mengisi kuesioner ini dengan lengkap dan benar. Semua informasi yang saya peroleh sebagai hasil kuesioner ini bersifat rahasia dan hanya dipergunakan untuk kepentingan akademis. Tidak ada jawaban yang benar ataupun salah dalam penelitian ini. Atas kesediaannya saya ucapkan terima kasih.

Petunjuk : Berilah tanda silang (X) pada nomor yang tersedia sesuai dengan jawaban yang anda pilih. Pilih salah satu jawaban saja untuk setiap pertanyaan, kecuali ada petunjuk khusus.

Profil Responden

Untuk mengetahui profil responden yang ada di dalam penelitian ini, saya membutuhkan informasi sebagai berikut :

- a. Jenis Kelamin : a. Pria
b. Wanita

- b. Usia : a. 20 s/d 26 tahun
b. 27 s/d 33 tahun
c. 34 s/d 40 tahun
d. 41 s/d 47 tahun
e. 48 s/d 55 tahun
f. 56 tahun keatas

- c. Intensitas berbelanja di Metro Departement Store dalam 1 bulan :

- a. 1-2 kali
- b. 3-4 kali
- c. lebih dari 4 kali
- d. Jenis Pekerjaan : a. Pelajar/Mahasiswa
 - b. Pegawai Negri
 - c. Pegawai Swasta
 - d. Profesional
- e. Pengeluaran tiap bulan :
 - a. Rp. 500.000 – Rp. 1.000.000
 - b. Rp. 1.000.001 – Rp. 2.000.000
 - c. Rp. 2.000.001 – Rp. 3.000.000
 - d. Lebih dari Rp. 3.000.000

Mohon semua pertanyaan di bawah ini diisi dengan lengkap, karena kelengkapan informasi akan membantu peneliti dalam menyelesaikan penelitian.

- STS = Sangat Tidak Setuju
- TS = Tidak Setuju
- N = Netral
- S = Setuju
- SS = Sangat Setuju

Pertanyaan	STS	TS	N	S	SS
Fashion Involvement					
Saya biasanya memiliki satu atau lebih pakaian dengan model terbaru					
Berpakaian dengan tepat adalah hal yang penting dalam keseharian saya					
Saya membeli pakaian yang <i>New Arrival</i>					
Saya mengikuti informasi tentang <i>fashion</i> model terbaru					
Hedonic Consumption Tendency					
Saya suka mengkoleksi pakaian-pakaian merek mahal					

Saya merasa percaya diri apabila menggunakan baju dengan merek mahal					
Saya berbelanja untuk menjaga status, penampilan dan gengsi					
Positive Emotion					
Saya merasa senang saat akan melakukan belanja					
Saya merasa bersemangat saat akan melakukan belanja					
Saya merasa gembira saat akan melakukan belanja					
Saya merasa berapi-api saat akan melakukan belanja					
Impulse Buying Behavior					
Saya membeli pakaian yang tidak saya rencanakan sebelumnya karena tertarik pada model pakaian yang belum pernah dimiliki sebelumnya					
Berbelanja didalam toko saya lakukan tanpa rencana					
Saya membeli pakaian pada display yang “ <i>eye catching</i> ” tanpa berpikir panjang					

X1.1	X1.2	X1.3	X1.4	X2.1	X2.2	X2.3	X3.1	X3.2	X3.3	X3.4	Y1.1	Y1.2	Y1.3
4	3	2	3	2	3	2	3	2	2	3	4	3	2
4	4	3	2	3	2	2	3	3	4	3	3	4	2
3	2	3	2	3	2	3	2	2	3	3	2	3	2
4	3	4	3	3	4	4	4	3	4	3	3	4	4
4	5	3	4	5	5	4	5	4	5	4	4	4	5
5	4	3	4	3	4	3	3	4	4	3	4	3	4
2	1	2	1	2	1	2	1	1	2	2	2	1	1
2	3	2	2	3	3	2	3	2	2	3	3	2	2
3	4	3	3	4	4	3	4	3	4	3	3	4	3
4	3	3	3	5	4	3	3	2	3	4	3	4	2
3	2	3	2	4	3	3	2	3	2	3	3	2	2
3	4	3	3	4	3	4	3	3	4	4	3	3	3
5	4	2	2	2	1	1	1	4	5	5	4	4	5
4	3	3	3	4	4	3	3	2	4	3	3	4	3
5	4	4	4	5	5	5	5	5	4	5	4	4	5
3	2	2	2	3	2	2	2	3	3	3	2	2	3
4	3	3	3	4	4	3	3	4	4	3	3	4	3
5	4	3	4	5	5	5	5	5	4	4	4	5	5
5	4	3	4	3	3	3	4	4	4	3	3	4	3
4	3	3	4	4	3	4	3	3	4	3	4	3	4
2	3	2	3	5	3	2	2	2	3	4	3	2	3
5	4	4	5	4	5	5	4	5	5	4	5	5	4
3	4	4	3	5	4	3	1	4	4	3	4	3	4
4	5	4	5	5	4	5	4	4	5	5	4	5	4
2	1	1	2	2	1	1	5	1	2	1	2	2	1
4	3	2	3	2	3	2	3	2	2	3	4	3	2
4	4	3	2	3	2	2	3	3	4	3	3	4	2
3	2	3	2	3	2	3	2	2	3	3	2	3	2
4	3	4	3	3	4	4	4	3	4	3	3	4	4
4	5	3	4	5	5	4	5	4	5	4	4	4	5

5	4	4	3	3	4	3	3	4	4	3	4	3	4
2	1	2	2	2	1	2	1	1	2	2	2	1	1
2	3	2	1	3	3	2	3	2	2	3	3	2	2
3	4	3	5	4	4	3	4	3	4	3	3	4	3
4	3	3	3	5	4	3	3	2	3	4	3	4	2
3	2	3	2	4	3	3	2	3	2	3	3	2	2
3	4	3	5	4	3	4	3	3	4	4	3	3	3
5	4	4	4	4	5	5	5	4	5	5	4	4	5
2	3	3	1	4	4	3	3	2	4	3	3	4	3
3	4	4	3	5	5	5	5	5	4	5	4	4	5
1	2	2	2	3	2	2	2	3	3	3	2	2	3
4	3	3	3	4	4	3	3	4	4	3	3	4	3
3	4	3	4	5	5	5	5	5	4	4	4	5	5
5	4	3	4	3	3	3	4	4	4	3	3	3	3
4	3	3	4	4	3	4	4	3	3	3	4	4	4
2	3	2	3	5	3	2	4	2	4	4	3	3	3
2	4	4	5	4	5	5	4	5	2	4	5	2	2
5	4	4	3	5	4	3	4	4	1	3	4	1	1
3	5	4	5	5	4	5	4	4	4	5	4	5	4
4	1	1	2	2	1	1	2	1	2	1	2	5	1
1	3	2	3	2	3	2	3	2	2	3	4	3	2
4	4	3	2	3	2	2	3	3	4	3	3	4	4
3	2	3	2	3	2	3	2	2	3	3	2	3	3
4	3	4	3	3	4	4	4	3	4	3	3	4	4
4	5	3	4	5	4	4	5	4	5	4	4	4	5
5	4	3	4	3	2	3	3	4	4	3	4	3	4
2	1	2	1	2	1	2	1	1	2	2	2	1	1
2	3	2	2	3	4	2	3	2	2	3	3	2	2
3	4	3	3	4	2	3	4	3	4	3	3	4	3
4	3	3	3	5	1	3	3	2	3	4	3	4	2
3	2	3	2	4	3	3	2	3	2	3	3	2	2

3	4	3	3	4	3	4	3	3	4	4	3	3	3
5	4	4	4	4	5	5	5	4	5	5	4	4	5
4	3	3	3	4	4	3	3	2	4	3	3	4	3
5	4	4	4	5	5	5	5	5	4	5	4	4	5
3	2	2	2	3	2	2	2	3	3	3	2	2	3
4	3	3	3	4	4	3	3	4	4	3	3	4	3
5	4	3	4	5	5	5	5	5	3	4	4	5	5
5	4	3	4	3	3	3	4	4	3	3	3	4	3
4	3	3	4	4	3	4	4	3	4	3	4	3	4
2	3	2	3	5	3	2	5	2	3	4	3	2	3
5	4	3	5	4	5	5	4	5	5	4	5	5	4
3	4	2	3	5	4	3	3	4	4	3	4	3	4
4	5	1	5	5	4	5	5	4	5	5	4	5	4
2	1	1	2	2	1	1	2	1	2	1	2	2	1
4	3	2	3	2	3	2	3	2	2	3	4	3	2
4	4	3	2	3	2	2	3	3	4	3	3	4	2
3	2	3	2	3	2	3	2	2	3	3	2	3	2
4	3	4	3	3	4	4	4	3	4	3	3	4	4
4	5	3	4	5	5	4	5	4	5	4	4	4	5
5	4	3	4	3	4	3	3	4	4	3	4	3	4
2	1	2	1	2	1	2	1	1	2	2	2	1	1
2	3	2	2	3	3	2	3	2	2	3	3	2	2
3	4	3	3	4	4	3	4	3	4	3	3	4	3
4	3	3	3	5	4	3	3	2	3	4	3	4	2
3	2	3	2	4	3	3	2	3	2	3	3	2	2
3	4	3	3	4	3	4	3	3	4	4	3	3	3
5	4	4	4	4	5	5	5	4	5	5	4	4	5
4	3	3	3	4	4	3	3	2	4	3	3	4	3
5	4	4	4	5	5	5	5	5	4	5	4	4	5
3	2	2	2	3	2	2	2	3	3	3	2	2	3
4	3	3	3	4	4	3	3	4	4	3	3	4	3

5	4	2	4	5	5	5	5	5	2	4	4	5	5
5	4	4	2	3	3	3	4	4	1	3	3	4	3
4	3	5	4	4	3	4	4	3	4	3	4	3	4
2	3	2	3	5	3	2	4	2	3	4	3	2	3
5	4	4	5	4	5	5	4	5	5	4	5	5	4
3	4	4	3	5	4	3	4	4	4	3	4	3	4
4	5	4	5	5	4	5	4	4	5	5	4	5	4
2	1	1	2	2	1	1	2	1	2	1	2	2	1

X1TOTAL	X2TOTAL	X3TOTAL	YTOTAL	X1	X2	X3	Y	RES_1	E2	LnE2	RES_2
12,00	7,00	10,00	9,00	3,00	2,33	2,50	3,00	,35286	,12	-2,08	1,00986
13,00	7,00	13,00	9,00	3,25	2,33	3,25	3,00	-,21005	,04	-3,12	,13913
10,00	8,00	10,00	7,00	2,50	2,67	2,50	2,33	-,15868	,03	-3,68	-,08086
14,00	11,00	14,00	11,00	3,50	3,67	3,50	3,67	,19835	,04	-3,24	,34541
16,00	14,00	18,00	13,00	4,00	4,67	4,50	4,33	,04820	,00	-6,06	-2,09639
16,00	10,00	14,00	11,00	4,00	3,33	3,50	3,67	,04322	,00	-6,28	-3,20955
6,00	5,00	6,00	4,00	1,50	1,67	1,50	1,33	-,18238	,03	-3,40	,21745
9,00	8,00	10,00	7,00	2,25	2,67	2,50	2,33	-,07894	,01	-5,08	-1,27374
13,00	11,00	14,00	10,00	3,25	3,67	3,50	3,33	-,05524	,00	-5,79	-2,00761
13,00	12,00	12,00	9,00	3,25	4,00	3,00	3,00	-,07083	,01	-5,29	-1,65697
10,00	10,00	10,00	7,00	2,50	3,33	2,50	2,33	-,16742	,03	-3,57	,22687
13,00	11,00	14,00	9,00	3,25	3,67	3,50	3,00	-,38857	,15	-1,89	1,89399
13,00	4,00	15,00	13,00	3,25	1,33	3,75	4,33	,81428	,66	-,41	2,79506
13,00	11,00	12,00	10,00	3,25	3,67	3,00	3,33	,26687	,07	-2,64	,89564
17,00	15,00	19,00	13,00	4,25	5,00	4,75	4,33	-,19696	,04	-3,25	,73886
9,00	7,00	11,00	7,00	2,25	2,33	2,75	2,33	-,23562	,06	-2,89	,93661
13,00	11,00	14,00	10,00	3,25	3,67	3,50	3,33	-,05524	,00	-5,79	-2,00761
16,00	15,00	18,00	14,00	4,00	5,00	4,50	4,67	,37717	,14	-1,95	2,11842
16,00	9,00	15,00	10,00	4,00	3,00	3,75	3,33	-,44680	,20	-1,61	1,48517
14,00	11,00	13,00	11,00	3,50	3,67	3,25	3,67	,35940	,13	-2,05	1,41080

10,00	10,00	11,00	8,00	2,50	3,33	2,75	2,67	,00486	,00	-10,65	-6,72758
18,00	14,00	18,00	14,00	4,50	4,67	4,50	4,67	,22204	,05	-3,01	,55118
14,00	12,00	12,00	11,00	3,50	4,00	3,00	3,67	,51609	,27	-1,32	2,11132
18,00	14,00	18,00	13,00	4,50	4,67	4,50	4,33	-,11129	,01	-4,39	-,83031
6,00	4,00	9,00	5,00	1,50	1,33	2,25	1,67	-,32784	,11	-2,23	1,66039
12,00	7,00	10,00	9,00	3,00	2,33	2,50	3,00	,35286	,12	-2,08	1,00986
13,00	7,00	13,00	9,00	3,25	2,33	3,25	3,00	-,21005	,04	-3,12	,13913
10,00	8,00	10,00	7,00	2,50	2,67	2,50	2,33	-,15868	,03	-3,68	-,08086
14,00	11,00	14,00	11,00	3,50	3,67	3,50	3,67	,19835	,04	-3,24	,34541
16,00	14,00	18,00	13,00	4,00	4,67	4,50	4,33	,04820	,00	-6,06	-2,09639
16,00	10,00	14,00	11,00	4,00	3,33	3,50	3,67	,04322	,00	-6,28	-3,20955
7,00	5,00	6,00	4,00	1,75	1,67	1,50	1,33	-,26213	,07	-2,68	,73927
8,00	8,00	10,00	7,00	2,00	2,67	2,50	2,33	,00081	,00	-14,24	-
											10,22868
15,00	11,00	14,00	10,00	3,75	3,67	3,50	3,33	-,21473	,05	-3,08	,30051
13,00	12,00	12,00	9,00	3,25	4,00	3,00	3,00	-,07083	,01	-5,29	-1,65697
10,00	10,00	10,00	7,00	2,50	3,33	2,50	2,33	-,16742	,03	-3,57	,22687
15,00	11,00	14,00	9,00	3,75	3,67	3,50	3,00	-,54807	,30	-1,20	2,17451
17,00	14,00	19,00	13,00	4,25	4,67	4,75	4,33	-,19260	,04	-3,29	,59373
9,00	11,00	12,00	10,00	2,25	3,67	3,00	3,33	,58585	,34	-1,07	3,28288
14,00	15,00	19,00	13,00	3,50	5,00	4,75	4,33	,04228	,00	-6,33	-1,72779
7,00	7,00	11,00	7,00	1,75	2,33	2,75	2,33	-,07613	,01	-5,15	-,91566
13,00	11,00	14,00	10,00	3,25	3,67	3,50	3,33	-,05524	,00	-5,79	-2,00761
14,00	15,00	18,00	14,00	3,50	5,00	4,50	4,67	,53666	,29	-1,24	3,23107
16,00	9,00	15,00	9,00	4,00	3,00	3,75	3,00	-,78013	,61	-,50	2,59987
14,00	11,00	13,00	12,00	3,50	3,67	3,25	4,00	,69273	,48	-,73	2,72322
10,00	10,00	14,00	9,00	2,50	3,33	3,50	3,00	-,14497	,02	-3,86	,43270
15,00	14,00	15,00	9,00	3,75	4,67	3,75	3,00	-,72222	,52	-,65	3,15070
16,00	12,00	12,00	6,00	4,00	4,00	3,00	2,00	-1,31007	1,72	,54	3,56713
17,00	14,00	17,00	13,00	4,25	4,67	4,25	4,33	,12951	,02	-4,09	-,44683
8,00	4,00	6,00	8,00	2,00	1,33	1,50	2,67	,99583	,99	-,01	3,10482

9,00	7,00	10,00	9,00	2,25	2,33	2,50	3,00	,59210	,35	-1,05	2,65603
13,00	7,00	13,00	11,00	3,25	2,33	3,25	3,67	,45662	,21	-1,57	1,69211
10,00	8,00	10,00	8,00	2,50	2,67	2,50	2,67	,17465	,03	-3,49	,11089
14,00	11,00	14,00	11,00	3,50	3,67	3,50	3,67	,19835	,04	-3,24	,34541
16,00	13,00	18,00	13,00	4,00	4,33	4,50	4,33	,05257	,00	-5,89	-2,02323
16,00	8,00	14,00	11,00	4,00	2,67	3,50	3,67	,05196	,00	-5,91	-3,04203
6,00	5,00	6,00	4,00	1,50	1,67	1,50	1,33	-,18238	,03	-3,40	,21745
9,00	9,00	10,00	7,00	2,25	3,00	2,50	2,33	-,08330	,01	-4,97	-1,06576
13,00	9,00	14,00	10,00	3,25	3,00	3,50	3,33	-,04651	,00	-6,14	-2,55240
13,00	9,00	12,00	9,00	3,25	3,00	3,00	3,00	-,05773	,00	-5,70	-2,36686
10,00	10,00	10,00	7,00	2,50	3,33	2,50	2,33	-,16742	,03	-3,57	,22687
13,00	11,00	14,00	9,00	3,25	3,67	3,50	3,00	-,38857	,15	-1,89	1,89399
17,00	14,00	19,00	13,00	4,25	4,67	4,75	4,33	-,19260	,04	-3,29	,59373
13,00	11,00	12,00	10,00	3,25	3,67	3,00	3,33	,26687	,07	-2,64	,89564
17,00	15,00	19,00	13,00	4,25	5,00	4,75	4,33	-,19696	,04	-3,25	,73886
9,00	7,00	11,00	7,00	2,25	2,33	2,75	2,33	-,23562	,06	-2,89	,93661
13,00	11,00	14,00	10,00	3,25	3,67	3,50	3,33	-,05524	,00	-5,79	-2,00761
16,00	15,00	17,00	14,00	4,00	5,00	4,25	4,67	,53822	,29	-1,24	2,70612
16,00	9,00	14,00	10,00	4,00	3,00	3,50	3,33	-,28575	,08	-2,51	,46770
14,00	11,00	14,00	11,00	3,50	3,67	3,50	3,67	,19835	,04	-3,24	,34541
10,00	10,00	14,00	8,00	2,50	3,33	3,50	2,67	-,47830	,23	-1,48	2,82017
17,00	14,00	18,00	14,00	4,25	4,67	4,50	4,67	,30179	,09	-2,40	1,36855
12,00	12,00	14,00	11,00	3,00	4,00	3,50	3,67	,35347	,12	-2,08	2,00858
15,00	14,00	19,00	13,00	3,75	4,67	4,75	4,33	-,03310	,00	-6,82	-2,52087
6,00	4,00	6,00	5,00	1,50	1,33	1,50	1,67	,15532	,02	-3,72	-,20404
12,00	7,00	10,00	9,00	3,00	2,33	2,50	3,00	,35286	,12	-2,08	1,00986
13,00	7,00	13,00	9,00	3,25	2,33	3,25	3,00	-,21005	,04	-3,12	,13913
10,00	8,00	10,00	7,00	2,50	2,67	2,50	2,33	-,15868	,03	-3,68	-,08086
14,00	11,00	14,00	11,00	3,50	3,67	3,50	3,67	,19835	,04	-3,24	,34541
16,00	14,00	18,00	13,00	4,00	4,67	4,50	4,33	,04820	,00	-6,06	-2,09639
16,00	10,00	14,00	11,00	4,00	3,33	3,50	3,67	,04322	,00	-6,28	-3,20955

6,00	5,00	6,00	4,00	1,50	1,67	1,50	1,33	-,18238	,03	-3,40	,21745
9,00	8,00	10,00	7,00	2,25	2,67	2,50	2,33	-,07894	,01	-5,08	-1,27374
13,00	11,00	14,00	10,00	3,25	3,67	3,50	3,33	-,05524	,00	-5,79	-2,00761
13,00	12,00	12,00	9,00	3,25	4,00	3,00	3,00	-,07083	,01	-5,29	-1,65697
10,00	10,00	10,00	7,00	2,50	3,33	2,50	2,33	-,16742	,03	-3,57	,22687
13,00	11,00	14,00	9,00	3,25	3,67	3,50	3,00	-,38857	,15	-1,89	1,89399
17,00	14,00	19,00	13,00	4,25	4,67	4,75	4,33	-,19260	,04	-3,29	,59373
13,00	11,00	12,00	10,00	3,25	3,67	3,00	3,33	,26687	,07	-2,64	,89564
17,00	15,00	19,00	13,00	4,25	5,00	4,75	4,33	-,19696	,04	-3,25	,73886
9,00	7,00	11,00	7,00	2,25	2,33	2,75	2,33	-,23562	,06	-2,89	,93661
13,00	11,00	14,00	10,00	3,25	3,67	3,50	3,33	-,05524	,00	-5,79	-2,00761
15,00	15,00	16,00	14,00	3,75	5,00	4,00	4,67	,77902	,61	-,50	3,52586
15,00	9,00	12,00	10,00	3,75	3,00	3,00	3,33	,11611	,01	-4,31	-1,37669
16,00	11,00	14,00	11,00	4,00	3,67	3,50	3,67	,03885	,00	-6,50	-3,32229
10,00	10,00	13,00	8,00	2,50	3,33	3,25	2,67	-,31725	,10	-2,30	1,87560
18,00	14,00	18,00	14,00	4,50	4,67	4,50	4,67	,22204	,05	-3,01	,55118
14,00	12,00	15,00	11,00	3,50	4,00	3,75	3,67	,03293	,00	-6,83	-3,02235
18,00	14,00	18,00	13,00	4,50	4,67	4,50	4,33	-,11129	,01	-4,39	-,83031
6,00	4,00	6,00	5,00	1,50	1,33	1,50	1,67	,15532	,02	-3,72	-,20404

T-Test

One-Sample Statistics

	N	Mean	Std. Deviation	Std. Error Mean
X1.1	100	3,57	1,075	,108
X1.2	100	3,28	1,045	,105
X1.3	100	2,91	,830	,083
X1.4	100	3,08	1,051	,105
X2.1	100	3,74	1,011	,101
X2.2	100	3,33	1,215	,121
X2.3	100	3,20	1,155	,115
X3.1	100	3,34	1,130	,113
X3.2	100	3,12	1,148	,115
X3.3	100	3,46	1,049	,105
X3.4	100	3,36	,894	,089
Y1.1	100	3,28	,780	,078
Y1.2	100	3,35	1,077	,108
Y1.3	100	3,14	1,206	,121

One-Sample Test

	Test Value = 0					
	t	df	Sig. (2-tailed)	Mean Difference	95% Confidence Interval of the Difference	
					Lower	Upper
X1.1	33,194	99	,000	3,570	3,36	3,78
X1.2	31,380	99	,000	3,280	3,07	3,49
X1.3	35,063	99	,000	2,910	2,75	3,07
X1.4	29,305	99	,000	3,080	2,87	3,29
X2.1	36,984	99	,000	3,740	3,54	3,94
X2.2	27,411	99	,000	3,330	3,09	3,57
X2.3	27,713	99	,000	3,200	2,97	3,43
X3.1	29,554	99	,000	3,340	3,12	3,56
X3.2	27,169	99	,000	3,120	2,89	3,35
X3.3	32,999	99	,000	3,460	3,25	3,67
X3.4	37,604	99	,000	3,360	3,18	3,54
Y1.1	42,076	99	,000	3,280	3,13	3,43
Y1.2	31,116	99	,000	3,350	3,14	3,56
Y1.3	26,032	99	,000	3,140	2,90	3,38

Correlations

Correlations

		X1.1	X1.2	X1.3	X1.4	X1TOTAL
X1.1	Pearson Correlation	1	,531**	,511**	,531**	,802**
	Sig. (2-tailed)		,000	,000	,000	,000
	N	100	100	100	100	100
X1.2	Pearson Correlation	,531**	1	,518**	,715**	,858**
	Sig. (2-tailed)	,000		,000	,000	,000
	N	100	100	100	100	100
X1.3	Pearson Correlation	,511**	,518**	1	,460**	,738**
	Sig. (2-tailed)	,000	,000		,000	,000
	N	100	100	100	100	100
X1.4	Pearson Correlation	,531**	,715**	,460**	1	,844**
	Sig. (2-tailed)	,000	,000	,000		,000
	N	100	100	100	100	100
X1TOTAL	Pearson Correlation	,802**	,858**	,738**	,844**	1
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	100	100	100	100	100

** . Correlation is significant at the 0.01 level (2-tailed).

Correlations

		X2.1	X2.2	X2.3	X2TOTAL
X2.1	Pearson Correlation	1	,671 **	,633 **	,846 **
	Sig. (2-tailed)		,000	,000	,000
	N	100	100	100	100
X2.2	Pearson Correlation	,671 **	1	,773 **	,922 **
	Sig. (2-tailed)	,000		,000	,000
	N	100	100	100	100
X2.3	Pearson Correlation	,633 **	,773 **	1	,905 **
	Sig. (2-tailed)	,000	,000		,000
	N	100	100	100	100
X2TOTAL	Pearson Correlation	,846 **	,922 **	,905 **	1
	Sig. (2-tailed)	,000	,000	,000	
	N	100	100	100	100

** . Correlation is significant at the 0.01 level (2-tailed).

Correlations

		X3.1	X3.2	X3.3	X3.4	X3TOTAL
X3.1	Pearson Correlation	1	,591**	,455**	,548**	,805**
	Sig. (2-tailed)		,000	,000	,000	,000
	N	100	100	100	100	100
X3.2	Pearson Correlation	,591**	1	,549**	,627**	,857**
	Sig. (2-tailed)	,000		,000	,000	,000
	N	100	100	100	100	100
X3.3	Pearson Correlation	,455**	,549**	1	,565**	,783**
	Sig. (2-tailed)	,000	,000		,000	,000
	N	100	100	100	100	100
X3.4	Pearson Correlation	,548**	,627**	,565**	1	,820**
	Sig. (2-tailed)	,000	,000	,000		,000
	N	100	100	100	100	100
X3TOTAL	Pearson Correlation	,805**	,857**	,783**	,820**	1
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	100	100	100	100	100

** . Correlation is significant at the 0.01 level (2-tailed).

Correlations

		Y1.1	Y1.2	Y1.3	YTOTAL
Y1.1	Pearson Correlation	1	,484**	,645**	,795**
	Sig. (2-tailed)		,000	,000	,000
	N	100	100	100	100
Y1.2	Pearson Correlation	,484**	1	,615**	,839**
	Sig. (2-tailed)	,000		,000	,000
	N	100	100	100	100
Y1.3	Pearson Correlation	,645**	,615**	1	,906**
	Sig. (2-tailed)	,000	,000		,000
	N	100	100	100	100
YTOTAL	Pearson Correlation	,795**	,839**	,906**	1
	Sig. (2-tailed)	,000	,000	,000	
	N	100	100	100	100

** . Correlation is significant at the 0.01 level (2-tailed).

Reliability

Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded ^a	0	,0
	Total	100	100,0

- a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,953	4

Item -Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X1	10,0000	6,749	,882	,941
X2	9,7867	5,994	,839	,958
X3	9,8900	6,329	,940	,922
Y	9,9533	6,401	,903	,933

Regression

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	X3, X2, X1	.	Enter

- a. All requested variables entered.
- b. Dependent Variable: Y

Model Summary^a

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin-Watson
1	,922 ^a	,849	,845	,34380	1,927

a. Predictors: (Constant), X3, X2, X1

b. Dependent Variable: Y

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	63,954	3	21,318	180,359	,000 ^a
	Residual	11,347	96	,118		
	Total	75,301	99			

a. Predictors: (Constant), X3, X2, X1

b. Dependent Variable: Y

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	,049	,143		,342	,733		
	X1	,319	,088	,298	3,621	,000	,232	4,314
	X2	,013	,066	,015	,198	,843	,270	3,704
	X3	,644	,100	,637	6,418	,000	,160	6,266

a. Dependent Variable: Y

Collinearity Diagnostics^a

Model	Dimension	Eigenvalue	Condition Index	Variance Proportions			
				(Constant)	X1	X2	X3
1	1	3,932	1,000	,00	,00	,00	,00
	2	,046	9,209	,90	,01	,08	,01
	3	,015	15,942	,09	,39	,69	,03
	4	,007	24,287	,00	,60	,22	,96

a. Dependent Variable: Y

Residuals Statistics^a

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	1,5113	4,5303	3,2567	,80374	100
Residual	-1,31007	,99583	,00000	,33855	100
Std. Predicted Value	-2,171	1,585	,000	1,000	100
Std. Residual	-3,811	2,897	,000	,985	100

a. Dependent Variable: Y

Regression

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	X3, X2, X1	.	Enter

a. All requested variables entered.

b. Dependent Variable: LnE2

Model Summary^a

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin-Watson
1	,164 ^a	,027	-,004	2,18317	1,796

a. Predictors: (Constant), X3, X2, X1

b. Dependent Variable: LnE2

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	12,581	3	4,194	,880	,454 ^a
	Residual	457,560	96	4,766		
	Total	470,141	99			

a. Predictors: (Constant), X3, X2, X1

b. Dependent Variable: LnE2

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	-3,601	,911		-3,954	,000		
	X1	,815	,559	,305	1,456	,149	,232	4,314
	X2	-,301	,419	-,139	-,718	,475	,270	3,704
	X3	-,494	,637	-,195	-,775	,440	,160	6,266

a. Dependent Variable: LnE2

Collinearity Diagnostics^a

Model	Dimension	Eigenvalue	Condition Index	Variance Proportions			
				(Constant)	X1	X2	X3
1	1	3,932	1,000	,00	,00	,00	,00
	2	,046	9,209	,90	,01	,08	,01
	3	,015	15,942	,09	,39	,69	,03
	4	,007	24,287	,00	,60	,22	,96

a. Dependent Variable: LnE2

Residuals Statistics^a

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	-4,5993	-2,8727	-3,6550	,35648	100
Residual	-10,22868	3,56713	,00000	2,14984	100
Std. Predicted Value	-2,649	2,195	,000	1,000	100
Std. Residual	-4,685	1,634	,000	,985	100

a. Dependent Variable: LnE2