

## Lampiran 1. Kuisisioner penelitian

### ANALISIS PENGAMBILAN KEPUTUSAN BELANJA WANITA INDONESIA TERHADAP BARANG MEWAH DAN BARANG UMUM

Saya mohon kesediaan Anda untuk berkenan mengisi kuisisioner berikut ini mengenai motivasi, sumber informasi, dan alternatif tempat pembelian untuk barang mewah dan barang umum. Hasil kuisisioner ini akan saya gunakan untuk keperluan skripsi dan tidak akan disebarluaskan.

Sinta Dewi N.W.

#### I. Data Responden

- Usia :  21-25  31-35  
 26-30  36-40
- Pekerjaan :  Pelajar  Wiraswasta  
 Pegawai/karyawan  lain-lain.....  
 Ibu rumah tangga
- Pengeluaran/bln :  1.000.000 –2.000.000  
 2.000.001-3.000.000  
 3.000.001-4.000.000  
 4.000.001-5.000.000  
 5.000.001-6.000.000
- Pendidikan :  SMP  S1  
 SMA  S2

II. Isilah kolom jawaban yang tersedia dibawah ini (bagian kanan kolom) dengan tanda silang (X) di dalam kotak yang tersedia sesuai jawaban yang tepat menurut anda.

STS = Sangat Tidak Setuju

TS = Tidak Setuju

N = Netral

S = Setuju

SS = Sangat Setuju

***Motivasi pembelian barang mewah (Mobil)***

<b>Indikator</b>	<b>STS</b>	<b>TS</b>	<b>N</b>	<b>S</b>	<b>SS</b>
Saya membeli mobil karena saya mengenal merek mobil yang saya beli					
Saya membeli mobil karena reputasi merek mobil yang saya beli					
Saya membeli mobil karena bentuk dan desain mobil					
Saya membeli mobil karena sedang tren					
Saya membeli mobil karena pelayanan penjualannya					
Saya membeli mobil karena kualitasnya					
Saya membeli mobil karena fungsinya					
Saya membeli mobil karena adanya transportasi yang nyaman ke tempat penjualan					
Saya membeli mobil karena harganya					
Saya membeli mobil karena keaslian produknya					
Saya membeli mobil karena daya tahannya					
Saya membeli mobil karena adanya promosi toko					
Saya membeli mobil karena bahan dan fungsi baru					
Saya membeli mobil karena sudah waktunya pergantian					
Saya membeli mobil karena rekomendasi teman dan saudara saya					
Saya membeli mobil karena pengaruh dari artis di televisi					
Saya membeli mobil karena saya menyukai mobil tersebut					

Saya membeli mobil karena saya melampiaskan suasana hati yang buruk					
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***Sumber informasi pembelian barang mewah (mobil)***

<b>Indikator</b>	<b>STS</b>	<b>TS</b>	<b>N</b>	<b>S</b>	<b>SS</b>
Iklan menjadi sumber informasi saya untuk membeli mobil					
Staf penjualan menjadi sumber informasi saya untuk membeli mobil					
Catalog menjadi sumber informasi saya untuk membeli mobil					
Rekomendasi teman dan saudara menjadi sumber informasi saya untuk membeli mobil					
Pengalaman masa lalu menjadi sumber informasi saya untuk membeli mobil					
Internet menjadi sumber informasi saya untuk membeli mobil					

***Alternatif tempat pembelian barang mewah (mobil)***

<b>Indikator</b>	<b>STS</b>	<b>TS</b>	<b>N</b>	<b>S</b>	<b>SS</b>
Pusat perbelanjaan/mall menjadi alternatif tempat pembelian mobil bagi saya					
Toko eceran (dealer) menjadi alternatif tempat pembelian mobil bagi saya					
Pembelian online menjadi alternatif tempat pembelian mobil bagi saya					
Pemesanan melalui email menjadi alternatif tempat pembelian barang bagi saya					
Toko barang bekas menjadi alternatif tempat pembelian barang bagi saya					

***Motivasi pembelian barang umum (alat tulis)***

<b>Indikator</b>	<b>STS</b>	<b>TS</b>	<b>N</b>	<b>S</b>	<b>SS</b>
Saya membeli alat tulis karena saya mengenal merek tersebut					
Saya membeli alat tulis karena reputasi merek					

Saya membeli alat tulis karena bentuk dan desainnya					
Saya membeli alat tulis karena sedang tren					
Saya membeli alat tulis karena pelayanan penjualannya					
Saya membeli alat tulis karena kualitas produknya					
Saya membeli alat tulis karena fungsi produknya					
Saya membeli alat tulis karena adanya transportasi yang nyaman ke tempat penjualan					
Saya membeli alat tulis karena harga produknya					
Saya membeli alat tulis karena keaslian produk					
Saya membeli alat tulis karena daya tahan produk					
Saya membeli alat tulis karena adanya promosi toko					
Saya membeli alat tulis karena bahan dan fungsi baru					
Saya membeli alat tulis karena sudah waktunya pergantian					
Saya membeli alat tulis karena rekomendasi teman dan saudara saya					
Saya membeli alat tulis karena pengaruh dari artis di televisi					
Saya membeli alat tulis karena saya menyukai barang tersebut					
Saya membeli alat tulis karena saya melampiaskan suasana hati yang buruk					

***Sumber informasi pembelian barang umum (alat tulis)***

<b>Indikator</b>	<b>STS</b>	<b>TS</b>	<b>N</b>	<b>S</b>	<b>SS</b>
Iklan menjadi sumber informasi saya untuk membeli alat tulis					
Staf penjualan menjadi sumber informasi saya untuk membeli alat tulis					

Catalog menjadi sumber informasi saya untuk membeli alat tulis					
Rekomendasi teman dan saudara menjadi sumber informasi saya untuk membeli alat tulis					
Pengalaman masa lalu menjadi sumber informasi saya untuk membeli alat tulis					
Internet menjadi sumber informasi saya untuk membeli alat tulis					

***Alternatif tempat pembelian barang umum (alat tulis)***

<b>Indikator</b>	<b>STS</b>	<b>TS</b>	<b>N</b>	<b>S</b>	<b>SS</b>
Pusat perbelanjaan/mall menjadi alternatif tempat pembelian alat tulis bagi saya					
Toko eceran menjadi alternatif tempat pembelian alat tulis bagi saya					
Pembelian online menjadi alternatif tempat pembelian alat tulis bagi saya					
Pemesanan melalui email menjadi alternatif tempat pembelian alat tulis bagi saya					
Toko barang bekas menjadi alternatif tempat pembelian barang bagi saya					

Terima kasih atas kesediaan anda untuk mengisi kuesioner ini.

**Lampiran 2. Profile Responden**

**Ftequency Table**

usia

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1,00	17	17,0	17,0	17,0
2,00	32	32,0	32,0	49,0
3,00	27	27,0	27,0	76,0
4,00	24	24,0	24,0	100,0
Total	100	100,0	100,0	

**pekerjaan**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1,00	7	7,0	7,0	7,0
	2,00	31	31,0	31,0	38,0
	3,00	15	15,0	15,0	53,0
	4,00	42	42,0	42,0	95,0
	5,00	5	5,0	5,0	100,0
Total		100	100,0	100,0	

**pengeluaran**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1,00	11	11,0	11,0	11,0
	2,00	14	14,0	14,0	25,0
	3,00	36	36,0	36,0	61,0
	4,00	27	27,0	27,0	88,0
	5,00	12	12,0	12,0	100,0
Total		100	100,0	100,0	

**pendidikan**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1,00	12	12,0	12,0	12,0
	2,00	15	15,0	15,0	27,0
	3,00	52	52,0	52,0	79,0
	4,00	21	21,0	21,0	100,0
	Total		100	100,0	100,0

### Lampiran 3. Uji Validitas dan Reliabilitas

		Completion																			
		item1	item2	item3	item4	item5	item6	item7	item8	item9	item10	item11	item12	item13	item14	item15	item16	item17	item18	monotoni	
mona1	Pearson Correlation	1	.322***	.175***	.180	-.021	.247**	.247**	.222**	.175***	.235**	.256***	.163	.238**	.299***	.175***	.180	-.021	.256***	.097**	
	Sig. (2-tailed)		.001	.006	.072	.814	.013	.013	.022	.000	.017	.000	.103	.017	.001	.006	.072	.814	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
mona2	Pearson Correlation	.222***	1	.195***	.106***	.212***	.112***	.412***	.268***	.077***	.261***	.269***	.141	.261***	.277***	.195***	.106***	.212***	.112***	.269***	
	Sig. (2-tailed)	.001		.000	.001	.021	.218	.000	.007	.000	.000	.007	.163	.000	.000	.001	.006	.021	.207	.000	.000
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
mona3	Pearson Correlation	.175***	.222***	1	.092***	.219***	.261***	.075	.217***	.220***	.076***	.273***	.081***	.079***	.282***	1.000***	.092***	.219***	.273***	.079***	
	Sig. (2-tailed)	.006	.000		.000	.023	.009	.483	.000	.001	.000	.006	.000	.000	.000	.000	.000	.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
mona4	Pearson Correlation	.180	.206***	.092***	1	.187***	.227**	.121	.401***	.124	.602***	.197**	.026**	.602***	.602***	.092***	1.000***	.187***	.197**	.718***	
	Sig. (2-tailed)	.072	.002	.000		.000	.023	.195	.000	.179	.000	.049	.000	.000	.000	.000	.000	.000	.000	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
mona5	Pearson Correlation	-.021	.212**	.219**	.247***	1	.181	.019	.121	.069	.184	-.012	.272***	.182	.196	.219**	.247***	1.000***	-.012	.620***	
	Sig. (2-tailed)	.814	.024	.023	.000		.269	.848	.222	.694	.264	.899	.004	.066	.061	.023	.000	.000	.899	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
mona6	Pearson Correlation	.247**	.101	.261***	.227**	.182	1	.082	.148	.198**	.269***	.177	.397***	.269***	.266***	.261***	.227**	.182	.171	.621***	
	Sig. (2-tailed)	.013	.218	.009	.023	.069		.619	.181	.267	.007	.090	.001	.007	.002	.009	.023	.069	.000	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
mona7	Pearson Correlation	.247**	.072***	.075	.121	.019	.082	1	.087	.222**	.189	.112	-.014	.189	.178	.075	.121	.019	.112	.290***	
	Sig. (2-tailed)	.013	.000	.483	.193	.843	.613		.289	.022	.060	.248	.274	.000	.081	.483	.193	.843	.248	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona8	Pearson Correlation	.228**	.269***	.017**	.401***	.121	.168	.087	1	.225***	.076**	.182	.382**	.076**	.822**	.017**	.401***	.121	.168	.682**	
	Sig. (2-tailed)	.022	.007	.000	.000	.222	.181	.289		.000	.002	.069	.000	.000	.000	.000	.000	.222	.068	.002	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona9	Pearson Correlation	.175***	.022**	.226***	.182	.069	.199**	.222**	.282***	1	.222***	.280**	.268**	.282***	.200**	.226***	.182	.069	.282**	.086**	
	Sig. (2-tailed)	.000	.000	.001	.179	.692	.067	.000	.004	.001	.012	.012	.001	.000	.001	.001	.179	.692	.012	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona10	Pearson Correlation	.228**	.261***	.078**	.602***	.182	.269***	.189	.076**	.222**	1	.268**	.026**	1.000***	.660**	.078**	.602***	.182	.268**	.767**	
	Sig. (2-tailed)	.017	.000	.000	.000	.068	.007	.060	.000	.001		.000	.000	.000	.000	.000	.000	.068	.000	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona11	Pearson Correlation	.256***	.268***	.175**	.197**	-.012	.171	.111	.182	.260**	.268**	1	.267***	.268***	.267***	.175**	.197**	-.012	1.000***	.228**	
	Sig. (2-tailed)	.000	.007	.004	.049	.899	.090	.268	.068	.012	.000	.007		.000	.000	.012	.004	.049	.899	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona12	Pearson Correlation	.163	.141	.682**	.022**	.272***	.287**	-.016	.282***	.268**	.267**	1	.026**	.076**	.682**	.022**	.272***	.287**	.022**	.602**	
	Sig. (2-tailed)	.105	.143	.000	.000	.004	.003	.875	.000	.012	.000	.007		.000	.000	.000	.004	.003	.000	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona13	Pearson Correlation	.228**	.261***	.078**	.602***	.182	.269***	.189	.076**	.222**	1.000***	.268**	.026**	1.000***	.660**	.078**	.602***	.182	.268**	.767**	
	Sig. (2-tailed)	.017	.000	.000	.000	.068	.007	.060	.000	.001		.000	.000	.000	.000	.000	.000	.068	.000	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona14	Pearson Correlation	.299***	.277***	.282**	.482**	.192	.288**	.175	.082**	.200**	.600***	.267**	.076**	.600***	1	.282**	.482**	.192	.267**	.759**	
	Sig. (2-tailed)	.000	.000	.000	.000	.051	.004	.081	.000	.002	.000	.012	.000	.000	.000	.000	.000	.051	.013	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona15	Pearson Correlation	.175***	.222***	.100***	.092***	.219***	.261***	.075	.217***	.220***	.076***	.273***	.081***	.079***	.282***	1.000***	.092***	.219***	.273***	.079***	
	Sig. (2-tailed)	.006	.000	.000	.000	.023	.009	.483	.000	.001	.000	.006	.000	.000	.000	.000	.000	.000	.000	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona16	Pearson Correlation	.180	.206***	.092***	1.000***	.187***	.227**	.121	.401***	.124	.602***	.197**	.026**	.602***	.602***	.092***	1	.187***	.197**	.718***	
	Sig. (2-tailed)	.072	.002	.000		.000	.023	.195	.000	.179	.000	.049	.000	.000	.000	.000	.000	.000	.000	.049	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona17	Pearson Correlation	-.021	.212**	.219**	.247***	1.000***	.182	.019	.121	.069	.184	-.012	.272***	.182	.196	.219**	.247***	1	-.012	.620***	
	Sig. (2-tailed)	.814	.024	.023	.000		.269	.848	.222	.694	.264	.899	.004	.066	.061	.023	.000	.000	.899	.000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
mona18	Pearson Correlation	.256***	.268***	.175**	.197**	-.012	.171	.111	.182	.260**	.268**	1.000***	.267***	.268***	.267***	.175**	.197**	-.012	1	.228**	
	Sig. (2-tailed)	.000	.007	.004	.049	.899	.090	.268	.068	.012	.000	.007		.000	.012	.004	.049	.899	.000		
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
monotoni	Pearson Correlation	.097***	.267***	.179**	.718***	.020**	.021**	.290***	.682***	.082**	.767**	.228**	.026**	.767**	.759**	.179**	.718***	.020**	.021**	1	
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000		
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	

\*\* Correlation is significant at the 0.01 level (2-tailed).

\* Correlation is significant at the 0.05 level (2-tailed).

#### Reliability Statistics

Cronbach's Alpha	N of Items
.895	18

### Correlations

		inme1	inme2	inme3	inme4	inme5	inme6	inmetotal
inme1	Pearson Correlation	1	,696**	,275**	,480**	,365**	,437**	,849**
	Sig. (2-tailed)		,000	,006	,000	,000	,000	,000
	N	100	100	100	100	100	100	100
inme2	Pearson Correlation	,696**	1	,161	,465**	,207*	,469**	,804**
	Sig. (2-tailed)	,000		,109	,000	,039	,000	,000
	N	100	100	100	100	100	100	100
inme3	Pearson Correlation	,275**	,161	1	,157	,129	,268**	,429**
	Sig. (2-tailed)	,006	,109		,118	,202	,007	,000
	N	100	100	100	100	100	100	100
inme4	Pearson Correlation	,480**	,465**	,157	1	,297**	,480**	,718**
	Sig. (2-tailed)	,000	,000	,118		,003	,000	,000
	N	100	100	100	100	100	100	100
inme5	Pearson Correlation	,365**	,207*	,129	,297**	1	,058	,489**
	Sig. (2-tailed)	,000	,039	,202	,003		,568	,000
	N	100	100	100	100	100	100	100
inme6	Pearson Correlation	,437**	,469**	,268**	,480**	,058	1	,674**
	Sig. (2-tailed)	,000	,000	,007	,000	,568		,000
	N	100	100	100	100	100	100	100
inmetotal	Pearson Correlation	,849**	,804**	,429**	,718**	,489**	,674**	1
	Sig. (2-tailed)	,000	,000	,000	,000	,000	,000	
	N	100	100	100	100	100	100	100

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

### Reliability Statistics

Cronbach's Alpha	N of Items
,762	6



### Correlations

		alme1	alme2	alme3	alme4	alme5	almetotal
alme1	Pearson Correlation	1	,215*	,516**	,531**	,411**	,739**
	Sig. (2-tailed)		,032	,000	,000	,000	,000
	N	100	100	100	100	100	100
alme2	Pearson Correlation	,215*	1	,116	,151	,116	,410**
	Sig. (2-tailed)	,032		,250	,135	,250	,000
	N	100	100	100	100	100	100
alme3	Pearson Correlation	,516**	,116	1	,696**	,765**	,858**
	Sig. (2-tailed)	,000	,250		,000	,000	,000
	N	100	100	100	100	100	100
alme4	Pearson Correlation	,531**	,151	,696**	1	,608**	,835**
	Sig. (2-tailed)	,000	,135	,000		,000	,000
	N	100	100	100	100	100	100
alme5	Pearson Correlation	,411**	,116	,765**	,608**	1	,795**
	Sig. (2-tailed)	,000	,250	,000	,000		,000
	N	100	100	100	100	100	100
almetotal	Pearson Correlation	,739**	,410**	,858**	,835**	,795**	1
	Sig. (2-tailed)	,000	,000	,000	,000	,000	
	N	100	100	100	100	100	100

\*. Correlation is significant at the 0.05 level (2-tailed).

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability Statistics

Cronbach's Alpha	N of Items
,787	5

Correlations																				
	moosm1	moosm2	moosm3	moosm4	moosm5	moosm6	moosm7	moosm8	moosm9	moosm10	moosm11	moosm12	moosm14	moosm15	moosm16	moosm17	moosm18			
Person Correlation	1	.682***	.625***	.602***	.674***	.671***	.616***	.616***	.622	.612***	.616***	.624***	.626***	.645	.656***	.671***	.624	.679***	.692***	
Sig. (2-tailed)		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Person Correlation	.682***	1	.611***	.621***	.625***	.721***	.724***	.721***	.722	.668	.632***	.674***	.648***	.634***	.628***	.667***	.648***	.684	.677***	.678***
Sig. (2-tailed)			.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Person Correlation	.625***	.611***	1	.652***	.767***	.695***	.651***	.650***	.728	.646***	.612***	.629***	.621***	.622	.642***	.617***	.617***	.657	.677***	.712***
Sig. (2-tailed)				.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Person Correlation	.602***	.621***	.625***	1	.645***	.611***	.624***	.670***	.651***	.606***	.678***	.621***	.621***	.622	.621***	.621***	.621***	.621***	.621***	.621***
Sig. (2-tailed)					.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Person Correlation	.671***	.622***	.767***	.645***	1	.694***	.641***	.612***	.691	.642***	.631***	.646***	.622***	.647	.676***	.672***	.640	.684***	.781***	
Sig. (2-tailed)						.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.671***	.721***	.694***	.611***	.694***	1	.629***	.632***	.693	.646***	.641***	.646***	.676***	.619	.656***	.699***	.693	.657***	.708***	
Sig. (2-tailed)							.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.616***	.624***	.621***	.621***	.621***	.621***	1	.627***	.616	.628	.628***	.616***	.644	.644	.645	.645***	.645***	.610	.621***	
Sig. (2-tailed)								.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.624***	.621***	.621***	.621***	.621***	.627***	1	.628	.628	.628	.628	.628	.628	.628	.628	.628	.628	.628	
Sig. (2-tailed)									.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	1	.626	.626	.626	.626	.626	.626	.626	.626	.626	.626	
Sig. (2-tailed)										.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	1	.626	.626	.626	.626	.626	.626	.626	.626	.626	
Sig. (2-tailed)											.000	.000	.000	.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	1	.626	.626	.626	.626	.626	.626	.626	.626	
Sig. (2-tailed)												.000	.000	.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	1	.626	.626	.626	.626	.626	.626	.626	
Sig. (2-tailed)													.000	.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	1	.626	.626	.626	.626	.626	.626	
Sig. (2-tailed)														.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	1	.626	.626	.626	.626	.626	
Sig. (2-tailed)															.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	1	.626	.626	.626	.626	
Sig. (2-tailed)																.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	1	.626	.626	.626	
Sig. (2-tailed)																	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Person Correlation	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	.626***	1	.626	.626	
Sig. (2-tailed)																		.000	.000	
N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	

\*\* Correlation is significant at the 0.01 level (2-tailed).

\* Correlation is significant at the 0.05 level (2-tailed).

#### Reliability Statistics

Cronbach's Alpha	N of Items
.892	18

#### Reliability Statistics

Cronbach's Alpha	N of Items
.679	6

**Correlations**

		inum1	inum2	inum3	inum4	inum5	inum6	inumtotal
inum1	Pearson Correlation	1	,592**	,163	,247*	,167	,285**	,658**
	Sig. (2-tailed)		,000	,105	,013	,096	,004	,000
	N	100	100	100	100	100	100	100
inum2	Pearson Correlation	,592**	1	,259**	,146	,236*	,301**	,679**
	Sig. (2-tailed)	,000		,009	,147	,018	,002	,000
	N	100	100	100	100	100	100	100
inum3	Pearson Correlation	,163	,259**	1	,300**	,487**	,293**	,682**
	Sig. (2-tailed)	,105	,009		,002	,000	,003	,000
	N	100	100	100	100	100	100	100
inum4	Pearson Correlation	,247*	,146	,300**	1	,075	,142	,505**
	Sig. (2-tailed)	,013	,147	,002		,460	,159	,000
	N	100	100	100	100	100	100	100
inum5	Pearson Correlation	,167	,236*	,487**	,075	1	,204*	,595**
	Sig. (2-tailed)	,096	,018	,000	,460		,042	,000
	N	100	100	100	100	100	100	100
inum6	Pearson Correlation	,285**	,301**	,293**	,142	,204*	1	,595**
	Sig. (2-tailed)	,004	,002	,003	,159	,042		,000
	N	100	100	100	100	100	100	100
inumtotal	Pearson Correlation	,658**	,679**	,682**	,505**	,595**	,595**	1
	Sig. (2-tailed)	,000	,000	,000	,000	,000	,000	
	N	100	100	100	100	100	100	100

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\* . Correlation is significant at the 0.05 level (2-tailed).

**Correlations**

		alum1	alum2	alum3	alum4	alum5	alumtotal
alum1	Pearson Correlation	1	,427**	,141	,173	,058	,446**
	Sig. (2-tailed)		,000	,161	,086	,567	,000
	N	100	100	100	100	100	100
alum2	Pearson Correlation	,427**	1	,228*	,302**	,211*	,563**
	Sig. (2-tailed)	,000		,023	,002	,035	,000
	N	100	100	100	100	100	100
alum3	Pearson Correlation	,141	,228*	1	,791**	,604**	,816**
	Sig. (2-tailed)	,161	,023		,000	,000	,000
	N	100	100	100	100	100	100
alum4	Pearson Correlation	,173	,302**	,791**	1	,695**	,878**
	Sig. (2-tailed)	,086	,002	,000		,000	,000
	N	100	100	100	100	100	100
alum5	Pearson Correlation	,058	,211*	,604**	,695**	1	,782**
	Sig. (2-tailed)	,567	,035	,000	,000		,000
	N	100	100	100	100	100	100
alumtotal	Pearson Correlation	,446**	,563**	,816**	,878**	,782**	1
	Sig. (2-tailed)	,000	,000	,000	,000	,000	
	N	100	100	100	100	100	100

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\* . Correlation is significant at the 0.05 level (2-tailed).

**Reliability Statistics**

Cronbach's Alpha	N of Items
,754	5

## Lampiran 5. Uji Sampel Berpasangan

Paired Samples Statistics

		Mean	N	Std. Deviation	Std. Error Mean
Pair 1	mome	3,6433	100	,63506	,06351
	moum	3,4178	100	,64162	,06416

Paired Samples Correlations

		N	Correlation	Sig.
Pair 1	mome & moum	100	,237	,018

Paired Samples Test

		Paired Differences				t	df	Sig. (2-tailed)	
		Mean	Std. Deviation	Std. Error Mean	95% Confidence Interval of the Difference				
					Lower				Upper
Pair 1	mome - moum	,22556	,78864	,07886	,06907	,38204	2,860	99	,005

Paired Samples Statistics

		Mean	N	Std. Deviation	Std. Error Mean
Pair 1	inum	3,6283	100	,63866	,06387
	inme	3,3617	100	,77237	,07724

Paired Samples Correlations

		N	Correlation	Sig.
Pair 1	inum & inme	100	,363	,000

Paired Samples Test

		Paired Differences				t	df	Sig. (2-tailed)	
		Mean	Std. Deviation	Std. Error Mean	95% Confidence Interval of the Difference				
					Lower				Upper
Pair 1	inum - inme	,26667	,80368	,08037	,10720	,42613	3,318	99	,001

**Paired Samples Statistics**

		Mean	N	Std. Deviation	Std. Error Mean
Pair 1	alum	3,4500	100	,87634	,08763
	alme	3,1640	100	,96038	,09604

**Paired Samples Correlations**

		N	Correlation	Sig.
Pair 1	alum & alme	100	,597	,000

**Paired Samples Test**

		Paired Differences				t	df	Sig. (2-tailed)	
		Mean	Std. Deviation	Std. Error Mean	95% Confidence Interval of the Difference				
					Lower				Upper
Pair 1	alum - alme	,28600	,82792	,08279	,12172	,45028	3,454	99	,001

## Lampiran 4. Analisis Deskriptif

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
mome1	100	1,00	5,00	3,9700	1,03918
mome2	100	1,00	5,00	3,9300	1,01757
mome3	100	1,00	5,00	3,3900	1,10000
mome4	100	1,00	5,00	3,6600	1,13012
mome5	100	1,00	5,00	3,5100	1,01000
mome6	100	1,00	5,00	4,0000	,98473
mome7	100	1,00	5,00	3,7900	,87957
mome8	100	1,00	5,00	3,6700	1,06415
mome9	100	1,00	5,00	3,9000	1,02986
mome10	100	1,00	5,00	3,3700	1,14287
mome11	100	1,00	5,00	3,8100	1,02193
mome12	100	1,00	5,00	3,3100	1,07021
mome13	100	1,00	5,00	3,3700	1,14287
mome14	100	1,00	5,00	3,5300	1,12326
mome15	100	1,00	5,00	3,3900	1,10000
mome16	100	1,00	5,00	3,6600	1,13012
mome17	100	1,00	5,00	3,5100	1,01000
mome18	100	1,00	5,00	3,8100	1,02193
Valid N (listwise)	100				

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
inme1	100	1,00	5,00	3,1300	1,37551
inme2	100	1,00	5,00	2,9100	1,43615
inme3	100	1,00	5,00	3,7000	,79772
inme4	100	1,00	5,00	3,3100	1,07021
inme5	100	1,00	5,00	4,0000	,98473
inme6	100	1,00	5,00	3,1200	1,06629
Valid N (listwise)	100				

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
alme1	100	1,00	5,00	2,8200	1,32863
alme2	100	1,00	5,00	3,6600	1,16532
alme3	100	1,00	5,00	3,1300	1,37551
alme4	100	1,00	5,00	2,9100	1,43615
alme5	100	1,00	5,00	3,3000	1,21023
Valid N (listwise)	100				

### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
moum1	100	1,00	5,00	3,3100	,89550
moum2	100	1,00	5,00	3,4500	1,02863
moum3	100	1,00	5,00	3,4600	1,04852
moum4	100	1,00	5,00	3,2800	1,04524
moum5	100	1,00	5,00	3,3900	1,04345
moum6	100	1,00	5,00	3,4300	,94554
moum7	100	1,00	5,00	3,7400	1,05044
moum8	100	1,00	5,00	3,4700	1,03918
moum9	100	1,00	5,00	3,3700	1,14287
moum10	100	1,00	5,00	3,4200	1,12079
moum11	100	1,00	5,00	3,4300	1,17426
moum12	100	1,00	5,00	3,2800	1,21506
moum13	100	1,00	5,00	3,3500	1,11351
moum14	100	1,00	5,00	3,5000	1,20185
moum15	100	1,00	5,00	3,3200	1,09064
moum16	100	1,00	5,00	3,4300	1,08484
moum17	100	1,00	5,00	3,5400	,99919
moum18	100	1,00	5,00	3,3500	1,15798
Valid N (listwise)	100				

### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
inum1	100	1,00	5,00	3,9700	1,03918
inum2	100	1,00	5,00	3,8200	1,00885
inum3	100	1,00	5,00	3,3200	1,07196
inum4	100	1,00	5,00	4,0200	,98453
inum5	100	1,00	5,00	3,1200	1,06629
inum6	100	1,00	5,00	3,5200	1,00985
Valid N (listwise)	100				

### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
alum1	100	1,00	5,00	3,9300	1,01757
alum2	100	1,00	5,00	3,9000	1,02986
alum3	100	1,00	5,00	3,3700	1,23628
alum4	100	1,00	5,00	3,1300	1,37551
alum5	100	1,00	5,00	2,9200	1,44725
Valid N (listwise)	100				





