## Gaya Hidup

| No | Pertanyaan | 1 STS | 2 TS | 3 N | 4 S | 5 SS |
|----|-----------|-------|------|-----|-----|------|
|  | $X_1$ = Activities |  |  |  |  |  |
| 1 | Saya selalu melakukan pekerjaan diluar rumah yang menuntut saya untuk bergerak cepat sehingga saya membutuhkan alat transportasi yang dapat mengantar saya ketempat yang jauh. |  |  |  |  |  |
| 2 | Saya menyukai hobi traveling keluar rumah sehingga saya membutuhkan kendaraan untuk melakukan hobi saya. |  |  |  |  |  |
| 3 | Saya senang berpergian dengan keluarga keluar kota menggunakan mobil untuk seluruh keluarga untuk mencari temapat yang tenang. |  |  |  |  |  |
| 4 | Saya suka menghabiskan malam yang tenang di rumah daripada pergi keluar rumah. |  |  |  |  |  |
| 5 | Saya sering melakukan olah raga di luar rumah sehingga membutuhkan alat transportasi untuk mengantar saya. |  |  |  |  |  |
| 6 | Saya menyukai olahraga perorangan daripada tim |  |  |  |  |  |
|  | $X_2$ = Interests |  |  |  |  |  |
| 7 | Waktu senggang saya habiskan dirumah bersama dengan keluarga saya. |  |  |  |  |  |
| 8 | Saya bersosialisasi dalam kelompok dan masyarakat secara formal. |  |  |  |  |  |
| 9 | Saya selalu berpakaian sesuai dengan mode terbaru agar tidak di bilang ketinggalan jaman. |  |  |  |  |  |
| 10 | Saya bertanggung jawab terhadap tugas yang saya lakukan. |  |  |  |  |  |
| 11 | Saya senang bila saya dapat membuat prestasi sendiri tanpa bantuan orang lain. |  |  |  |  |  |
| 12 | Saya menonton televisi lebih banyak dari pada membaca media yang lainnya. |  |  |  |  |  |
|  | $X_3$ = Opinion |  |  |  |  |  |
| 13 | Saya selalu memperhatikan kesehatan saya dan berusaha untuk senantiasa menjaga kesehatan diri saya. |  |  |  |  |  |

| 14 | Saya selalu mengikuti segala kejadian yang terjadi di negara ini dan saya selalu mengikuti berita terbaru. | | | | | |
|----|-----------|---|---|---|---|---|
| 15 | Saya perduli terhadap masalah sosial yang terjadi di masyarakat sekitar saya dan berusaha untuk mengatasinya. | | | | | |
| 16 | Saya perduli terhadap pendidikan dan peningkatan kesejahteraan sosial. | | | | | |
| 17 | Saya menyukai produk-produk yang berkualitas meskipun harganya relatif mahal. | | | | | |
| 18 | Saya mencintai budaya yang telah diwariskan kepada saya dan berusaha untuk mempertahankan budaya tersebut agar tidak punah oleh kemajuan jaman. | | | | | |

## Keputusan pembelian mobil Toyota Kijang

| No | Pertanyaan | 1 STS | 2 TS | 3 N | 4 S | 5 SS |
|----|-----------|-----|----|---|---|----|
| 1 | Pemakaian mobil Toyota Kijang dapat memudahkan saya dalam melakukan kegiatan sehari-hari. | | | | | |
| 2 | Saya mengetahui mobil Toyota Kijang setelah memperoleh informasi dari pesan-pesan promosi/orang lain. | | | | | |
| 3 | Saya mendapatkan informasi bahwa akan memperoleh manfaat dan fasiltias yang memuaskan | | | | | |
| 4 | Saya mengerti bahwa mobil Toyota Kijang lebih baik daripada mobil lain. | | | | | |
| 5 | Saya membeli mobil Kijang karena memiliki kualitas yang terbaik | | | | | |
| 6 | Saya merasa bahwa antara manfaat dan fungsi mobil Toyota Kijang sudah sesuai | | | | | |
| 7 | Setelah membeli mobil Kijang tersebut saya dapat merasakan manfaat yang di milik oleh mobil tersebut (layanan service, ketersediaan suku cadang) | | | | | |

## Correlations

**Correlations**

| | | X11 | Total |
|---|---|---|---|
| X11 | Pearson Correlation | 1 | ,741** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,741** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| | | X12 | Total |
|---|---|---|---|
| X12 | Pearson Correlation | 1 | ,901** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,901** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| | | X13 | Total |
|---|---|---|---|
| X13 | Pearson Correlation | 1 | ,881** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,881** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| | | X14 | Total |
|---|---|---|---|
| X14 | Pearson Correlation | 1 | ,888** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,888** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| | | X15 | Total |
|---|---|---|---|
| X15 | Pearson Correlation | 1 | ,923** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,923** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| | | X16 | Total |
|---|---|---|---|
| X16 | Pearson Correlation | 1 | ,787** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,787** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| | | X21 | Total |
|---|---|---|---|
| X21 | Pearson Correlation | 1 | ,735** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,735** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| | | X22 | Total |
|---|---|---|---|
| X22 | Pearson Correlation | 1 | ,876** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,876** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| | | X23 | Total |
|---|---|---|---|
| X23 | Pearson Correlation | 1 | ,912** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,912** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

Lampiran 2

## Correlations

### Correlations

| | | X24 | Total |
|---|---|---|---|
| X24 | Pearson Correlation | 1 | ,825** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,825** | 1 |
| | Sig. (2-tailed) | ,000 | . |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

### Correlations

| | | X25 | Total |
|---|---|---|---|
| X25 | Pearson Correlation | 1 | ,832** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,832** | 1 |
| | Sig. (2-tailed) | ,000 | . |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

### Correlations

| | | X26 | Total |
|---|---|---|---|
| X26 | Pearson Correlation | 1 | ,843** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,843** | 1 |
| | Sig. (2-tailed) | ,000 | . |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

### Correlations

| | | X31 | Total |
|---|---|---|---|
| X31 | Pearson Correlation | 1 | ,795** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,795** | 1 |
| | Sig. (2-tailed) | ,000 | . |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

### Correlations

| | | X32 | Total |
|---|---|---|---|
| X32 | Pearson Correlation | 1 | ,895** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,895** | 1 |
| | Sig. (2-tailed) | ,000 | . |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

### Correlations

| | | X33 | Total |
|---|---|---|---|
| X33 | Pearson Correlation | 1 | ,889** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,889** | 1 |
| | Sig. (2-tailed) | ,000 | . |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

### Correlations

| | | X34 | Total |
|---|---|---|---|
| X34 | Pearson Correlation | 1 | ,864** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,864** | 1 |
| | Sig. (2-tailed) | ,000 | . |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

### Correlations

| | | X35 | Total |
|---|---|---|---|
| X35 | Pearson Correlation | 1 | ,860** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,860** | 1 |
| | Sig. (2-tailed) | ,000 | . |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

### Correlations

| | | X36 | Total |
|---|---|---|---|
| X36 | Pearson Correlation | 1 | ,849** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,849** | 1 |
| | Sig. (2-tailed) | ,000 | . |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| Y11 | | Y11 | Total |
|---|---|---|---|
| Y11 | Pearson Correlation | 1 | ,879** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,879** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| Y12 | | Y12 | Total |
|---|---|---|---|
| Y12 | Pearson Correlation | 1 | ,921** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,921** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| Y13 | | Y13 | Total |
|---|---|---|---|
| Y13 | Pearson Correlation | 1 | ,844** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,844** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| Y14 | | Y14 | Total |
|---|---|---|---|
| Y14 | Pearson Correlation | 1 | ,773** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,773** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| Y15 | | Y15 | Total |
|---|---|---|---|
| Y15 | Pearson Correlation | 1 | ,700** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,700** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| Y16 | | Y16 | Total |
|---|---|---|---|
| Y16 | Pearson Correlation | 1 | ,846** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,846** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

## Correlations

**Correlations**

| Y17 | | Y17 | Total |
|---|---|---|---|
| Y17 | Pearson Correlation | 1 | ,761** |
| | Sig. (2-tailed) | | ,000 |
| | N | 30 | 30 |
| Total | Pearson Correlation | ,761** | 1 |
| | Sig. (2-tailed) | ,000 | |
| | N | 30 | 30 |

**. Correlation is significant at the 0.01 level

# Reliability Activities

****** Method 1 (space saver) will be used for this analysis ******

R E L I A B I L I T Y   A N A L Y S I S   -   S C A L E   (A L P H A)

|  |  | Mean | Std Dev | Cases |
|---|---|---|---|---|
| 1. | X21 | 3,4333 | 1,0726 | 30,0 |
| 2. | X22 | 3,7000 | 1,2360 | 30,0 |
| 3. | X23 | 3,8333 | 1,0854 | 30,0 |
| 4. | X24 | 3,7000 | 1,1492 | 30,0 |
| 5. | X25 | 3,6000 | 1,1626 | 30,0 |
| 6. | X26 | 3,4667 | 1,3060 | 30,0 |

| Statistics for | Mean | Variance | Std Dev | N of Variables |
|---|---|---|---|---|
| SCALE | 21,7333 | 34,5471 | 5,8777 | 6 |

Item-total Statistics

|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Alpha if Item Deleted |
|---|---|---|---|---|
| X21 | 18,3000 | 26,4241 | ,6323 | ,9149 |
| X22 | 18,0333 | 23,3437 | ,8102 | ,8909 |
| X23 | 17,9000 | 24,0931 | ,8705 | ,8839 |
| X24 | 18,0333 | 24,7230 | ,7441 | ,9004 |
| X25 | 18,1333 | 24,5333 | ,7521 | ,8993 |
| X26 | 18,2667 | 23,3057 | ,7562 | ,8998 |

Reliability Coefficients

N of Cases =    30,0                    N of Items =  6

Alpha =    ,9140

# Reliability Interests

****** Method 1 (space saver) will be used for this analysis ******

R E L I A B I L I T Y   A N A L Y S I S   -   S C A L E   (A L P H A)

|   |     | Mean   | Std Dev | Cases |
|---|-----|--------|---------|-------|
| 1. | X11 | 3,5333 | ,9732   | 30,0  |
| 2. | X12 | 3,6000 | 1,1626  | 30,0  |
| 3. | X13 | 3,3667 | 1,2994  | 30,0  |
| 4. | X14 | 3,4333 | 1,2507  | 30,0  |
| 5. | X15 | 3,7667 | 1,1351  | 30,0  |
| 6. | X16 | 3,3000 | 1,2077  | 30,0  |

| Statistics for | Mean    | Variance | Std Dev | N of Variables |
|----------------|---------|----------|---------|----------------|
| SCALE          | 21,0000 | 36,2759  | 6,0229  | 6              |

Item-total Statistics

|     | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Alpha if Item Deleted |
|-----|------------------|------------------|------------------|------------------|
| X11 | 17,4667 | 28,5333 | ,6536 | ,9279 |
| X12 | 17,4000 | 25,0069 | ,8529 | ,9027 |
| X13 | 17,6333 | 24,1713 | ,8152 | ,9082 |
| X14 | 17,5667 | 24,4609 | ,8285 | ,9059 |
| X15 | 17,2333 | 24,9437 | ,8858 | ,8987 |
| X16 | 17,7000 | 26,2862 | ,6889 | ,9247 |

Reliability Coefficients

N of Cases =      30,0                         N of Items =  6

Alpha =     ,9255

## Reliability Opinions

****** Method 1 (space saver) will be used for this analysis ******

R E L I A B I L I T Y    A N A L Y S I S    -    S C A L E    (A L P H A)

|  |  | Mean | Std Dev | Cases |
|---|---|---|---|---|
| 1. | X31 | 3,9000 | ,9595 | 30,0 |
| 2. | X32 | 3,9667 | 1,0981 | 30,0 |
| 3. | X33 | 3,8667 | 1,1366 | 30,0 |
| 4. | X34 | 3,8333 | 1,0532 | 30,0 |
| 5. | X35 | 3,9333 | 1,0483 | 30,0 |
| 6. | X36 | 3,6333 | 1,0334 | 30,0 |

| Statistics for | Mean | Variance | Std Dev | N of Variables |
|---|---|---|---|---|
| SCALE | 23,1333 | 29,6368 | 5,4440 | 6 |

Item-total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item- Total Correlation | Alpha if Item Deleted |
|---|---|---|---|---|
| X31 | 19,2333 | 22,2540 | ,7138 | ,9257 |
| X32 | 19,1667 | 20,1437 | ,8408 | ,9094 |
| X33 | 19,2667 | 19,9264 | ,8296 | ,9111 |
| X34 | 19,3000 | 20,8379 | ,7997 | ,9150 |
| X35 | 19,2000 | 20,9241 | ,7939 | ,9157 |
| X36 | 19,5000 | 21,1552 | ,7799 | ,9175 |

Reliability Coefficients

N of Cases =      30,0                    N of Items =   6

Alpha =     ,9289

# Reliability Keputusan Pembelian

***** Method 1 (space saver) will be used for this analysis *****

R E L I A B I L I T Y   A N A L Y S I S   -   S C A L E   (A L P H A)

|  |  | Mean | Std Dev | Cases |
|---|---|---|---|---|
| 1. | Y11 | 3,7333 | 1,1725 | 30,0 |
| 2. | Y12 | 3,8333 | 1,1472 | 30,0 |
| 3. | Y13 | 3,6333 | ,9643 | 30,0 |
| 4. | Y14 | 3,4667 | 1,1666 | 30,0 |
| 5. | Y15 | 3,9333 | 1,0148 | 30,0 |
| 6. | Y16 | 3,3333 | 1,1547 | 30,0 |
| 7. | Y17 | 3,5000 | 1,0748 | 30,0 |

| Statistics for | Mean | Variance | Std Dev | N of Variables |
|---|---|---|---|---|
| SCALE | 25,4333 | 39,7713 | 6,3064 | 7 |

Item-total Statistics

|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Alpha if Item Deleted |
|---|---|---|---|---|
| Y11 | 21,7000 | 28,1483 | ,8237 | ,8962 |
| Y12 | 21,6000 | 27,7655 | ,8842 | ,8895 |
| Y13 | 21,8000 | 30,4414 | ,7894 | ,9016 |
| Y14 | 21,9667 | 29,7575 | ,6799 | ,9121 |
| Y15 | 21,5000 | 31,8448 | ,6021 | ,9185 |
| Y16 | 22,1000 | 28,7828 | ,7793 | ,9012 |
| Y17 | 21,9333 | 30,6161 | ,6726 | ,9121 |

Reliability Coefficients

N of Cases =     30,0                N of Items =   7

Alpha =     ,9173

Lampiran 4

# Regression

**Variables Entered/Removed[b]**

| Model | Variables Entered | Variables Removed | Method |
|---|---|---|---|
| 1 | Opinions, Activities[a] Interests | . | Enter |

a. All requested variables entered.

b. Dependent Variable: Keputusan


**Model Summary**

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|---|---|---|---|---|
| 1 | ,715[a] | ,511 | ,504 | ,18055 |

a. Predictors: (Constant), Opinions, Activities, Interests


**ANOVA[b]**

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|---|---|---|---|---|---|---|
| 1 | Regression | 6,688 | 3 | 2,229 | 68,387 | ,000[a] |
| | Residual | 6,390 | 196 | ,033 | | |
| | Total | 13,078 | 199 | | | |

a. Predictors: (Constant), Opinions, Activities, Interests

b. Dependent Variable: Keputusan


**Coefficients[a]**

| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Correlations |
|---|---|---|---|---|---|---|---|
| | | B | Std. Error | Beta | | | Partial |
| 1 | (Constant) | ,537 | ,255 | | 2,105 | ,037 | |
| | Activities | ,202 | ,063 | ,249 | 3,185 | ,002 | ,222 |
| | Interests | ,378 | ,118 | ,342 | 3,217 | ,002 | ,224 |
| | Opinions | ,225 | ,064 | ,308 | 3,490 | ,001 | ,242 |

a. Dependent Variable: Keputusan

Lampiran 5

# GAYA HIDUP PEMILIK MOBIL TOYOTA KIJANG DI SURABAYA

| No Resp | Pertanyaan | | | | | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | X11 | X12 | X13 | X14 | X15 | X16 | Total | X21 | X22 | X23 | X24 | X25 | X26 | Total | X31 | X32 | X33 | X34 | X35 | X36 | Total |
| 1 | 3 | 3 | 2 | 3 | 3 | 2 | 16 | 3 | 5 | 4 | 4 | 4 | 5 | 25 | 4 | 5 | 5 | 4 | 5 | 4 | 27 |
| 2 | 2 | 2 | 3 | 2 | 2 | 3 | 14 | 5 | 4 | 5 | 5 | 5 | 4 | 28 | 5 | 4 | 4 | 4 | 4 | 3 | 24 |
| 3 | 3 | 3 | 2 | 1 | 3 | 2 | 14 | 3 | 5 | 4 | 5 | 4 | 5 | 26 | 4 | 4 | 5 | 5 | 5 | 4 | 27 |
| 4 | 2 | 3 | 1 | 3 | 3 | 3 | 15 | 4 | 5 | 5 | 4 | 5 | 4 | 27 | 5 | 5 | 3 | 4 | 4 | 4 | 25 |
| 5 | 3 | 2 | 3 | 2 | 3 | 2 | 15 | 3 | 5 | 4 | 5 | 4 | 5 | 26 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 6 | 2 | 1 | 2 | 2 | 2 | 3 | 12 | 4 | 4 | 5 | 5 | 3 | 5 | 26 | 5 | 5 | 5 | 4 | 5 | 4 | 28 |
| 7 | 3 | 3 | 1 | 1 | 3 | 1 | 12 | 3 | 5 | 4 | 4 | 4 | 4 | 24 | 4 | 4 | 4 | 5 | 4 | 5 | 26 |
| 8 | 2 | 2 | 3 | 3 | 2 | 3 | 15 | 5 | 4 | 5 | 5 | 3 | 3 | 25 | 3 | 5 | 5 | 4 | 5 | 4 | 26 |
| 9 | 3 | 3 | 2 | 2 | 3 | 2 | 15 | 3 | 5 | 4 | 4 | 3 | 4 | 23 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 10 | 3 | 2 | 1 | 2 | 2 | 2 | 12 | 3 | 2 | 3 | 3 | 2 | 2 | 15 | 5 | 5 | 5 | 5 | 4 | 4 | 28 |
| 11 | 4 | 5 | 4 | 5 | 5 | 3 | 26 | 2 | 2 | 2 | 2 | 3 | 1 | 12 | 3 | 3 | 2 | 3 | 3 | 3 | 17 |
| 12 | 5 | 4 | 4 | 4 | 4 | 3 | 24 | 3 | 3 | 3 | 3 | 2 | 3 | 17 | 3 | 2 | 2 | 2 | 2 | 2 | 13 |
| 13 | 4 | 5 | 5 | 5 | 5 | 4 | 28 | 3 | 2 | 2 | 2 | 3 | 2 | 14 | 2 | 1 | 3 | 3 | 3 | 1 | 13 |
| 14 | 5 | 4 | 4 | 4 | 4 | 5 | 26 | 2 | 2 | 3 | 1 | 2 | 1 | 11 | 3 | 3 | 2 | 2 | 3 | 3 | 16 |
| 15 | 4 | 5 | 5 | 3 | 5 | 5 | 27 | 1 | 1 | 2 | 3 | 3 | 3 | 13 | 2 | 2 | 1 | 2 | 2 | 2 | 11 |
| 16 | 3 | 4 | 4 | 4 | 5 | 4 | 24 | 3 | 2 | 3 | 2 | 2 | 2 | 14 | 3 | 3 | 3 | 1 | 1 | 2 | 13 |
| 17 | 4 | 5 | 5 | 5 | 5 | 4 | 28 | 2 | 3 | 2 | 3 | 1 | 2 | 13 | 2 | 2 | 2 | 3 | 3 | 3 | 15 |
| 18 | 5 | 4 | 4 | 4 | 4 | 3 | 24 | 2 | 3 | 3 | 2 | 3 | 3 | 16 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 19 | 4 | 4 | 5 | 5 | 5 | 4 | 27 | 3 | 2 | 2 | 3 | 2 | 1 | 13 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 20 | 4 | 3 | 3 | 3 | 3 | 5 | 21 | 4 | 5 | 4 | 4 | 5 | 5 | 27 | 4 | 5 | 4 | 4 | 4 | 4 | 25 |
| 21 | 5 | 4 | 4 | 4 | 4 | 4 | 25 | 5 | 4 | 5 | 4 | 4 | 4 | 26 | 5 | 4 | 5 | 4 | 5 | 5 | 28 |
| 22 | 4 | 5 | 5 | 4 | 5 | 4 | 27 | 4 | 4 | 4 | 3 | 5 | 5 | 25 | 5 | 4 | 4 | 5 | 4 | 4 | 26 |
| 23 | 5 | 5 | 5 | 5 | 5 | 5 | 30 | 5 | 5 | 4 | 5 | 4 | 3 | 26 | 4 | 4 | 5 | 3 | 5 | 3 | 24 |
| 24 | 3 | 5 | 4 | 4 | 4 | 3 | 23 | 3 | 5 | 5 | 5 | 5 | 4 | 27 | 5 | 5 | 4 | 4 | 4 | 4 | 26 |
| 25 | 3 | 4 | 5 | 4 | 5 | 4 | 25 | 4 | 4 | 4 | 5 | 4 | 3 | 24 | 4 | 5 | 5 | 5 | 5 | 5 | 29 |
| 26 | 3 | 4 | 4 | 5 | 4 | 5 | 25 | 5 | 3 | 5 | 4 | 5 | 4 | 26 | 5 | 4 | 4 | 4 | 4 | 3 | 24 |
| 27 | 4 | 5 | 3 | 4 | 5 | 5 | 26 | 5 | 4 | 5 | 3 | 4 | 5 | 26 | 4 | 5 | 5 | 5 | 3 | 4 | 26 |
| 28 | 5 | 4 | 3 | 5 | 5 | 3 | 25 | 4 | 5 | 5 | 4 | 5 | 4 | 27 | 4 | 4 | 4 | 4 | 4 | 3 | 23 |
| 29 | 3 | 3 | 2 | 2 | 3 | 2 | 15 | 3 | 4 | 4 | 5 | 4 | 5 | 25 | 3 | 5 | 4 | 4 | 5 | 4 | 25 |
| 30 | 3 | 2 | 3 | 3 | 2 | 1 | 14 | 4 | 4 | 5 | 4 | 5 | 3 | 25 | 4 | 4 | 4 | 5 | 4 | 3 | 24 |
| Total/var | 106 | 108 | 101 | 103 | 113 | 99 | 630 | 103 | 111 | 115 | 111 | 108 | 104 | 652 | 117 | 119 | 116 | 115 | 118 | 109 | 694 |
| Mean/var | 3,53 | 3,6 | 3,37 | 3,43 | 3,77 | 3,3 | 21 | 3,43 | 3,7 | 3,83 | 3,7 | 3,6 | 3,47 | 21,7 | 3,9 | 3,97 | 3,87 | 3,83 | 3,93 | 3,63 | 23,1 |

X1= Activities
X2 = Interests
X3 = Opinions
Y = Keputusan Pembelian
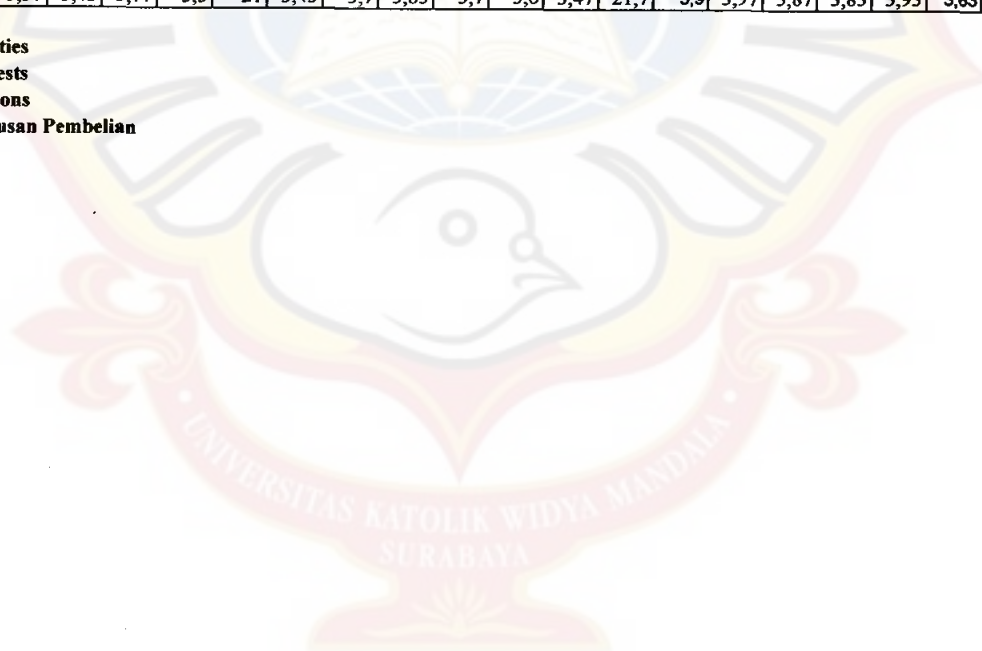
## Tabel
## Keputusan Pembelian Mobil di Surabaya

| No Resp | Pertanyaan | | | | | | | Total |
|---|---|---|---|---|---|---|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | |
| 1 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 30 |
| 2 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 33 |
| 3 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 31 |
| 4 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 31 |
| 5 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 30 |
| 6 | 5 | 5 | 5 | 3 | 4 | 4 | 4 | 30 |
| 7 | 4 | 4 | 4 | 4 | 5 | 3 | 3 | 27 |
| 8 | 4 | 5 | 4 | 5 | 3 | 4 | 4 | 29 |
| 9 | 5 | 4 | 4 | 3 | 4 | 4 | 3 | 27 |
| 10 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 31 |
| 11 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 28 |
| 12 | 5 | 5 | 5 | 4 | 3 | 4 | 4 | 30 |
| 13 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 28 |
| 14 | 5 | 5 | 4 | 4 | 5 | 3 | 5 | 31 |
| 15 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 28 |
| 16 | 5 | 5 | 4 | 4 | 5 | 4 | 3 | 30 |
| 17 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 26 |
| 18 | 5 | 5 | 4 | 4 | 4 | 3 | 5 | 30 |
| 19 | 4 | 4 | 3 | 5 | 5 | 4 | 4 | 29 |
| 20 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 29 |
| 21 | 3 | 4 | 4 | 3 | 5 | 4 | 5 | 28 |
| 22 | 2 | 3 | 3 | 1 | 3 | 3 | 3 | 18 |
| 23 | 2 | 2 | 3 | 3 | 4 | 2 | 2 | 18 |
| 24 | 3 | 3 | 2 | 2 | 5 | 3 | 1 | 19 |
| 25 | 2 | 2 | 1 | 1 | 3 | 2 | 2 | 13 |
| 26 | 3 | 1 | 3 | 2 | 2 | 3 | 2 | 16 |
| 27 | 2 | 3 | 2 | 3 | 3 | 1 | 3 | 17 |
| 28 | 1 | 2 | 3 | 2 | 2 | 1 | 3 | 14 |
| 29 | 2 | 3 | 2 | 3 | 3 | 1 | 3 | 17 |
| 30 | 3 | 2 | 3 | 2 | 2 | 1 | 2 | 15 |
| Total/var | 112 | 115 | 109 | 104 | 118 | 100 | 105 | 763 |
| Mean/var | 3,73 | 3,83 | 3,63 | 3,47 | 3,93 | 3,33 | 3,5 | 25,4 |

# GAYA HIDUP PEMILIK MOBIL TOYOTA KIJANG DI SURABAYA

| No Resp | 1 | 2 | 3 | 4 | 5 | 6 | X1 | 7 | 8 | 9 | 10 | 11 | 12 | X2 | 13 | 14 | 15 | 16 | 17 | 18 | X3 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | 4 | 5 | 5 | 5 | 5 | 5 | 4,83 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 4 | 3 | 4,5 |
| 2 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4,5 | 4 | 4 | 3 | 4 | 4 | 5 | 4 |
| 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 5 | 3 | 5 | 4,67 |
| 4 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 | 5 | 4 | 4 | 4 | 4 | 5 | 4,33 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 |
| 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 4 | 3 | 4,5 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 |
| 6 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 4,67 | 3 | 3 | 4 | 5 | 5 | 5 | 4,17 |
| 7 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 4 | 3 | 4 | 5 | 5 | 5 | 4,33 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 |
| 8 | 3 | 3 | 5 | 5 | 5 | 5 | 4,33 | 3 | 3 | 4 | 5 | 5 | 5 | 4,17 | 3 | 3 | 5 | 4 | 5 | 5 | 4,17 |
| 9 | 4 | 5 | 5 | 5 | 4 | 5 | 4,67 | 5 | 5 | 5 | 4 | 3 | 5 | 4,5 | 5 | 5 | 5 | 3 | 4 | 5 | 4,5 |
| 10 | 5 | 4 | 5 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 5 | 4 | 4 | 4,67 | 5 | 5 | 5 | 5 | 3 | 5 | 4,67 |
| 11 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 3 | 3 | 5 | 4,17 | 5 | 5 | 5 | 3 | 4 | 5 | 4,5 |
| 12 | 4 | 5 | 5 | 4 | 4 | 4 | 4,33 | 3 | 4 | 5 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 |
| 13 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 |
| 14 | 4 | 4 | 5 | 5 | 4 | 4 | 4,33 | 5 | 5 | 5 | 4 | 3 | 5 | 4,5 | 5 | 5 | 5 | 5 | 5 | 4 | 4,83 |
| 15 | 4 | 4 | 4 | 4 | 5 | 5 | 4,33 | 5 | 5 | 5 | 5 | 4 | 3 | 4,5 | 4 | 5 | 5 | 5 | 5 | 5 | 4,83 |
| 16 | 4 | 4 | 5 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 3 | 4 | 4,5 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 |
| 17 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 5 | 5 | 3 | 4 | 5 | 5 | 4,5 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 |
| 18 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 |
| 19 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 3 | 4 | 4 | 5 | 5 | 5 | 4,33 | 3 | 5 | 5 | 5 | 4 | 3 | 4,17 |
| 20 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 |
| 21 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 | 5 | 5 | 5 | 4 | 3 | 5 | 4,5 | 5 | 5 | 5 | 3 | 3 | 5 | 4,33 |
| 22 | 4 | 4 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 3 | 4 | 4,33 | 3 | 4 | 3 | 5 | 5 | 5 | 4,17 |
| 23 | 3 | 4 | 5 | 5 | 5 | 5 | 4,5 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 4 | 5 | 5 | 5 | 5 | 5 | 4,83 |
| 24 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 | 5 | 4 | 3 | 4 | 5 | 5 | 4,33 |
| 25 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 3 | 4 | 4,33 |
| 26 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 | 5 | 5 | 3 | 4 | 5 | 5 | 4,5 | 5 | 5 | 4 | 4 | 3 | 5 | 4,33 |
| 27 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 4 | 3 | 4 | 4 | 5 | 5 | 4,17 | 5 | 5 | 4 | 3 | 2 | 5 | 4 |
| 28 | 4 | 4 | 5 | 4 | 5 | 5 | 4,5 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 | 5 | 5 | 5 | 3 | 3 | 4 | 4,17 |
| 29 | 5 | 5 | 5 | 4 | 3 | 4 | 4,33 | 5 | 5 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 |
| 30 | 5 | 5 | 5 | 3 | 4 | 5 | 4,5 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 | 5 | 5 | 3 | 4 | 3 | 5 | 4,17 |
| 31 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 3 | 4 | 5 | 4 | 5 | 5 | 4,33 |
| 32 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 | 5 | 5 | 5 | 3 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 3 | 4 | 4,5 |
| 33 | 4 | 3 | 4 | 4 | 4 | 4 | 3,83 | 2 | 4 | 3 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 3 | 4 | 4,17 |
| 34 | 5 | 3 | 4 | 3 | 4 | 5 | 4 | 5 | 3 | 4 | 4 | 4 | 5 | 4,17 | 5 | 5 | 5 | 3 | 4 | 4 | 4,33 |
| 35 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 5 | 4 | 3 | 3 | 5 | 5 | 4,17 | 5 | 4 | 4 | 4 | 3 | 4 | 4 |
| 36 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 | 5 | 3 | 3 | 5 | 5 | 5 | 4,33 | 5 | 4 | 4 | 3 | 4 | 5 | 4,17 |
| 37 | 5 | 4 | 4 | 5 | 4 | 5 | 4,5 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 | 5 | 3 | 4 | 4 | 4 | 5 | 4,17 |
| 38 | 4 | 4 | 5 | 5 | 5 | 5 | 4,67 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 | 4 | 3 | 5 | 5 | 4 | 5 | 4,33 |
| 39 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 5 | 4 | 4 | 5 | 4 | 4,5 |
| 40 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 4 | 5 | 4 | 4 | 5 | 5 | 4,5 |
| 41 | 5 | 5 | 5 | 4 | 4 | 4 | 4,5 | 4 | 4 | 4 | 5 | 5 | 4 | 4,33 | 4 | 3 | 4 | 4 | 5 | 5 | 4,17 |
| 42 | 5 | 5 | 5 | 5 | 4 | 4 | 4,67 | 5 | 5 | 4 | 4 | 5 | 5 | 4,5 | 5 | 5 | 3 | 4 | 4 | 5 | 4,33 |
| 43 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 | 5 | 4 | 5 | 4 | 4 | 5 | 4,67 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 |
| 44 | 4 | 4 | 5 | 4 | 4 | 5 | 4,33 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 3 | 5 | 5 | 5 | 4 | 3 | 4,17 |
| 45 | 5 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4,17 | 5 | 4 | 4 | 4 | 4 | 5 | 4,33 |
| 46 | 5 | 3 | 4 | 3 | 5 | 5 | 4,17 | 4 | 3 | 4 | 5 | 5 | 5 | 4,33 | 5 | 5 | 3 | 4 | 4 | 5 | 4,5 |
| 47 | 5 | 4 | 4 | 4 | 3 | 5 | 4,17 | 5 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 5 | 4 | 3,83 |
| 48 | 4 | 3 | 4 | 4 | 5 | 5 | 4,17 | 5 | 3 | 3 | 5 | 5 | 5 | 4,33 | 4 | 5 | 5 | 5 | 4 | 5 | 4,5 |
| 49 | 5 | 3 | 2 | 4 | 4 | 5 | 3,83 | 5 | 4 | 2 | 3 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,17 |
| 50 | 5 | 4 | 4 | 4 | 4 | 4 | 4,17 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 |
| 51 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 4 | 4 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 52 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 5 | 5 | 5 | 5 | 5 | 4 | 4,83 |
| 53 | 5 | 4 | 5 | 5 | 5 | 5 | 4,83 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 54 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 |
| 55 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 4 | 4 | 4 | 3 | 5 | 5 | 4,17 | 5 | 5 | 3 | 5 | 4 | 5 | 4,5 |
| 56 | 4 | 4 | 5 | 5 | 5 | 5 | 4,67 | 3 | 4 | 5 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 |
| 57 | 4 | 4 | 4 | 5 | 5 | 5 | 4,5 | 5 | 4 | 3 | 4 | 5 | 5 | 4,33 | 5 | 5 | 5 | 5 | 4 | 4 | 4,67 |
| 58 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 | 5 | 3 | 4 | 3 | 5 | 5 | 4,17 | 5 | 5 | 4 | 4 | 3 | 4 | 4,17 |
| 59 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 5 | 4 | 3 | 4 | 5 | 5 | 4,33 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 |
| 60 | 5 | 4 | 5 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 5 | 3 | 5 | 4,67 | 5 | 5 | 5 | 5 | 4 | 3 | 4,5 |
| 61 | 4 | 4 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 3 | 4 | 4 | 4 | 4,17 | 4 | 4 | 3 | 3 | 3 | 4 | 3,5 |
| 62 | 5 | 5 | 3 | 4 | 4 | 4 | 4,17 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 63 | 5 | 4 | 2 | 3 | 5 | 5 | 4 | 5 | 4 | 3 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 |
| 64 | 5 | 4 | 4 | 4 | 4 | 5 | 4,33 | 5 | 5 | 5 | 4 | 3 | 5 | 4,5 | 4 | 5 | 5 | 5 | 5 | 5 | 4,83 |
| 65 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 3 | 5 | 4,5 | 3 | 4 | 4 | 5 | 5 | 4 | 4 |
| 66 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 | 5 | 5 | 3 | 4 | 5 | 5 | 4,5 | 5 | 5 | 3 | 3 | 4 | 5 | 4,17 |
| 67 | 5 | 5 | 5 | 3 | 5 | 5 | 4,67 | 5 | 4 | 3 | 5 | 5 | 5 | 4,5 | 3 | 3 | 5 | 4 | 5 | 5 | 4 |
| 68 | 5 | 5 | 3 | 3 | 3 | 5 | 4 | 5 | 4 | 5 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 3,83 |

|  | A | B | C | D | E | F | Avg | A | B | C | D | E | F | Avg | A | B | C | D | E | F | Avg |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 69 | 5 | 5 | 5 | 3 | 3 | 4 | 4,17 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 |
| 70 | 5 | 5 | 5 | 5 | 3 | 3 | 4,33 | 5 | 5 | 5 | 4 | 3 | 4 | 4,33 | 5 | 5 | 5 | 3 | 4 | 4 | 4,33 |
| 71 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 5 | 5 | 5 | 4 | 3 | 4 | 4,33 | 5 | 5 | 5 | 4 | 4 | 4 | 4,5 |
| 72 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 73 | 5 | 5 | 5 | 3 | 5 | 5 | 4,67 | 4 | 4 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 4 | 4 | 4,5 |
| 74 | 5 | 5 | 5 | 3 | 3 | 5 | 4,33 | 5 | 4 | 3 | 4 | 4 | 5 | 4,17 | 4 | 5 | 4 | 4 | 4 | 4 | 4,17 |
| 75 | 5 | 5 | 4 | 3 | 4 | 4 | 4,17 | 5 | 5 | 3 | 4 | 4 | 5 | 4,33 | 4 | 4 | 5 | 5 | 5 | 5 | 4,67 |
| 76 | 2 | 4 | 5 | 5 | 5 | 3 | 4 | 5 | 5 | 5 | 3 | 3 | 4 | 4,17 | 5 | 5 | 3 | 4 | 5 | 5 | 4,5 |
| 77 | 5 | 5 | 3 | 2 | 3 | 5 | 3,83 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 |
| 78 | 5 | 5 | 3 | 2 | 3 | 4 | 3,67 | 5 | 4 | 3 | 3 | 3 | 5 | 3,83 | 3 | 5 | 5 | 5 | 4 | 3 | 4,17 |
| 79 | 5 | 3 | 4 | 3 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 3 | 4 | 4,33 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 |
| 80 | 5 | 4 | 2 | 3 | 3 | 5 | 3,67 | 3 | 5 | 4 | 3 | 5 | 5 | 4,17 | 5 | 5 | 5 | 3 | 4 | 5 | 4,5 |
| 81 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 | 5 | 4 | 3 | 3 | 4 | 5 | 4 | 3 | 3 | 3 | 3 | 4 | 5 | 3,5 |
| 82 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 5 | 3 | 4 | 4 | 5 | 5 | 4,33 | 4 | 3 | 4 | 4 | 4 | 5 | 4 |
| 83 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 | 4 | 3 | 3 | 4 | 5 | 5 | 4 |
| 84 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 | 4 | 4 | 5 | 5 | 5 | 4 | 4,5 | 5 | 3 | 5 | 4 | 4 | 4 | 4,17 |
| 85 | 5 | 5 | 5 | 3 | 5 | 5 | 4,67 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 | 5 | 5 | 4 | 4 | 3 | 5 | 4,33 |
| 86 | 5 | 5 | 5 | 5 | 3 | 4 | 4,5 | 4 | 4 | 5 | 4 | 4 | 5 | 4,33 | 5 | 5 | 5 | 3 | 2 | 5 | 4,17 |
| 87 | 3 | 5 | 5 | 5 | 5 | 3 | 4,33 | 4 | 4 | 4 | 4 | 5 | 5 | 4,17 | 5 | 5 | 4 | 3 | 3 | 4 | 4 |
| 88 | 5 | 3 | 3 | 4 | 5 | 5 | 4,17 | 4 | 3 | - | 4 | 5 | 5 | 4,33 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 |
| 89 | 5 | 5 | 3 | 2 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 3 | 4 | 4,33 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 |
| 90 | 5 | 4 | 3 | 3 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 91 | 4 | 3 | 4 | 4 | 4 | 5 | 4 | 5 | 3 | 3 | 4 | 5 | 5 | 4,17 | 5 | 4 | 5 | 5 | 3 | 4 | 4,33 |
| 92 | 5 | 3 | 3 | 4 | 5 | 5 | 4,17 | 5 | 5 | 5 | 4 | 3 | 5 | 4,5 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 |
| 93 | 5 | 5 | 4 | 5 | 3 | 5 | 4,5 | 5 | 5 | 5 | 5 | 3 | 5 | 4,67 | 4 | 5 | 5 | 5 | 5 | 5 | 4,83 |
| 94 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 | 5 | 5 | 4 | 5 | 5 | 4 | 4,67 |
| 95 | 5 | 4 | 4 | 4 | 4 | 5 | 4,33 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 5 | 4 | 5 | 5 | 5 | 4 | 4,67 |
| 96 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 4 | 5 | 4 | 4 | 5 | 4,5 |
| 97 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 4 | 4 | 5 | 3 | 4 | 4 | 4 |
| 98 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 | 5 | 5 | 3 | 4 | 4 | 4 | 4,17 | 5 | 5 | 3 | 4 | 4 | 3 | 4 |
| 99 | 5 | 4 | 4 | 4 | 4 | 4 | 4,17 | 5 | 5 | 5 | 5 | 3 | 3 | 4,33 | 4 | 5 | 5 | 3 | 5 | 5 | 4,5 |
| 100 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 101 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 5 | 4 | 5 | 5 | 4 | 5 | 4,67 |
| 102 | 5 | 4 | 5 | 4 | 4 | 5 | 4,5 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 3 | 4 | 5 | 4 | 5 | 5 | 4,33 |
| 103 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 5 | 5 | 3 | 5 | 5 | 5 | 4,67 | 3 | 5 | 5 | 5 | 5 | 4 | 4,5 |
| 104 | 5 | 4 | 3 | 4 | 5 | 5 | 4,33 | 5 | 4 | 3 | 4 | 5 | 5 | 4,33 | 5 | 4 | 3 | 4 | 4 | 5 | 4,17 |
| 105 | 5 | 5 | 5 | 5 | 4 | 3 | 4,5 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 | 5 | 5 | 5 | 5 | 3 | 5 | 4,67 |
| 106 | 5 | 5 | 4 | 3 | 4 | 5 | 4,33 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 | 3 | 4 | 5 | 5 | 5 | 4 | 4,33 |
| 107 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 4 | 5 | 5 | 4 | 4 | 5 | 4,5 |
| 108 | 5 | 5 | 3 | 3 | 2 | 5 | 3,83 | 5 | 3 | 3 | 5 | 5 | 5 | 4,33 | 5 | 5 | 5 | 5 | 4 | 4 | 4,67 |
| 109 | 5 | 5 | 4 | 3 | 3 | 4 | 4 | 5 | 5 | 5 | 3 | 4 | 5 | 4,5 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 |
| 110 | 5 | 5 | 4 | 4 | 3 | 4 | 4,17 | 5 | 5 | 5 | 3 | 3 | 4 | 4,17 | 5 | 3 | 3 | 4 | 4 | 5 | 4 |
| 111 | 4 | 4 | 5 | 3 | 5 | 4 | 4,33 | 5 | 3 | 3 | 5 | 5 | 5 | 4,33 | 5 | 5 | 3 | 3 | 5 | 4 | 4,17 |
| 112 | 5 | 4 | 5 | 4 | 4 | 5 | 4,5 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 3 | 3 | 3 | 4,33 |
| 113 | 5 | 5 | 4 | 5 | 5 | 4 | 4,67 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 |
| 114 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 3 | 4 | 5 | 5 | 4,5 | 5 | 5 | 3 | 3 | 3 | 5 | 4 |
| 115 | 5 | 5 | 4 | 5 | 4 | 5 | 4,67 | 5 | 3 | 5 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 4 | 4 | 4 | 4,5 |
| 116 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 | 5 | 5 | 4 | 4 | 4 | 4 | 4,33 |
| 117 | 4 | 5 | 5 | 5 | 5 | 4 | 4,67 | 5 | 5 | 5 | 5 | 3 | 3 | 4,33 | 5 | 5 | 4 | 4 | 3 | 4 | 4,17 |
| 118 | 5 | 5 | 5 | 4 | 4 | 4 | 4,5 | 5 | 5 | 3 | 4 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 |
| 119 | 5 | 4 | 2 | 5 | 5 | 5 | 4,33 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 |
| 120 | 4 | 5 | 2 | 4 | 5 | 5 | 4,17 | 3 | 4 | 5 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 121 | 3 | 3 | 5 | 5 | 5 | 5 | 4,33 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 | 4 | 5 | 5 | 5 | 3 | 5 | 4,5 |
| 122 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 5 | 5 | 5 | 3 | 5 | 5 | 4,67 |
| 123 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 4 | 3 | 5 | 4 | 5 | 5 | 4,33 |
| 124 | 5 | 5 | 5 | 5 | 5 | 4 | 4,83 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 | 3 | 4 | 5 | 5 | 5 | 5 | 4,5 |
| 125 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 | 5 | 4 | 3 | 3 | 4 | 5 | 4 |
| 126 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 4 | 4 | 5 | 5 | 5 | 5 | 4,67 |
| 127 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 | 3 | 5 | 5 | 3 | 4 | 5 | 4,17 |
| 128 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 129 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 3 | 5 | 5 | 4,67 |
| 130 | 3 | 4 | 4 | 5 | 5 | 5 | 4,33 | 5 | 4 | 4 | 4 | 4 | 5 | 4,5 | 5 | 5 | 5 | 4 | 4 | 4 | 4,67 |
| 131 | 5 | 4 | 5 | 5 | 5 | 5 | 4,83 | 5 | 5 | 4 | 5 | 3 | 5 | 4,5 | 4 | 4 | 4 | 4 | 4 | 4 | 4,17 |
| 132 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 4 | 3 | 4 | 5 | 4,33 | 4 | 4 | 4 | 4 | 5 | 4 | 4,17 |
| 133 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 | 5 | 5 | 3 | 4 | 5 | 5 | 4,5 | 4 | 5 | 5 | 5 | 4 | 5 | 4,67 |
| 134 | 5 | 4 | 3 | 5 | 5 | 5 | 4,5 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 4 | 5 | 5 | 5 | 5 | 5 | 4,83 |
| 135 | 5 | 5 | 4 | 3 | 4 | 5 | 4,33 | 4 | 4 | 5 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 136 | 5 | 5 | 5 | 5 | 5 | 3 | 4,67 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 |
| 137 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 | 5 | 5 | 3 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 138 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 |
| 139 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 4 | 5 | 5 | 3 | 3 | 5 | 4,17 |
| 140 | 5 | 5 | 5 | 3 | 4 | 5 | 4,5 | 4 | 3 | 3 | 5 | 5 | 5 | 4,17 | 4 | 4 | 4 | 3 | 3 | 3 | 3,5 |
| 141 | 5 | 5 | 5 | 5 | 3 | 5 | 4,67 | 5 | 3 | 5 | 5 | 5 | 5 | 4,67 | 4 | 5 | 4 | 4 | 4 | 5 | 4,33 |

Lampiran 6

| | | | | | | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 142 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 |
| 143 | 5 | 3 | 5 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 144 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 | 5 | 5 | 5 | 4 | 3 | 5 | 4,5 |
| 145 | 5 | 5 | 5 | 3 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 146 | 5 | 5 | 5 | 3 | 4 | 5 | 4,5 | 5 | 5 | 3 | 4 | 5 | 5 | 4,5 | 5 | 5 | 5 | 3 | 3 | 4 | 4,17 |
| 147 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 | 5 | 3 | 3 | 5 | 5 | 5 | 4,33 | 5 | 4 | 4 | 3 | 3 | 5 | 4 |
| 148 | 5 | 5 | 4 | 3 | 3 | 5 | 4,17 | 3 | 3 | 3 | 5 | 5 | 5 | 4 | 5 | 5 | 3 | 4 | 3 | 3 | 3,83 |
| 149 | 5 | 5 | 3 | 3 | 3 | 5 | 4 | 5 | 3 | 3 | 4 | 5 | 5 | 4,17 | 3 | 4 | 5 | 4 | 5 | 5 | 4,33 |
| 150 | 5 | 4 | 2 | 4 | 4 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 3 | 3 | 4,17 |
| 151 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 |
| 152 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 | 3 | 4 | 5 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 3 | 4 | 4 | 4,33 |
| 153 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 4,67 | 5 | 4 | 5 | 5 | 4 | 4 | 4,5 |
| 154 | 4 | 4 | 5 | 5 | 5 | 5 | 4,67 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 5 | 4 | 4 | 3 | 5 | 5 | 4,33 |
| 155 | 5 | 4 | 5 | 4 | 5 | 5 | 4,67 | 5 | 3 | 3 | 5 | 5 | 5 | 4,33 | 5 | 3 | 4 | 4 | 4 | 5 | 4,17 |
| 156 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 | 3 | 4 | 5 | 5 | 5 | 5 | 4,5 | 4 | 3 | 5 | 5 | 4 | 5 | 4,33 |
| 157 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 4,67 | 5 | 5 | 4 | 4 | 5 | 4 | 4,5 |
| 158 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 3 | 5 | 5 | 5 | 4,5 | 4 | 4 | 4 | 4 | 4 | 5 | 4,17 |
| 159 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 4 | 5 | 4 | 4 | 5 | 5 | 4,5 |
| 160 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 |
| 161 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 3 | 5 | 5 | -5 | 4,33 | 4 | 4 | 4 | 4 | 3 | 5 | 4 |
| 162 | 5 | 5 | 5 | 4 | 5 | 4 | 4,67 | 5 | 3 | 3 | 4 | 4 | 5 | 4 | 3 | 5 | 4 | 3 | 3 | 3 | 3,5 |
| 163 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 3 | 5 | 4,33 | 5 | 4 | 3 | 3 | 4 | 5 | 4 |
| 164 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 3 | 5 | 5 | 5 | 4,33 | 5 | 5 | 4 | 3 | 3 | 5 | 4,17 |
| 165 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 4 | 5 | 5 | 5 | 5 | 4,5 | 3 | 4 | 4 | 4 | 5 | 4 | 4 |
| 166 | 5 | 5 | 4 | 4 | 5 | 5 | 4,67 | 4 | 3 | 3 | 4 | 5 | 5 | 4 | 4 | 3 | 5 | 3 | 3 | 3 | 3,5 |
| 167 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 168 | 4 | 4 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 |
| 169 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 170 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 4,67 | 3 | 5 | 5 | 5 | 5 | 4 | 4,5 |
| 171 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 5 | 3 | 4 | 4 | 5 | 5 | 4,33 |
| 172 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 |
| 173 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 3 | 4 | 5 | 5 | 4,33 | 5 | 4 | 3 | 4 | 4 | 5 | 4,17 |
| 174 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 | 5 | 3 | 5 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 |
| 175 | 5 | 5 | 3 | 5 | 5 | 4 | 4,5 | 5 | 5 | 3 | 3 | 5 | 5 | 4,33 | 5 | 5 | 5 | 4 | 4 | 4 | 4,5 |
| 176 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 | 5 | 5 | 5 | 5 | 3 | 5 | 4,67 | 5 | 5 | 5 | 5 | 5 | 4 | 4,83 |
| 177 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4,83 | 5 | 5 | 4 | 4 | 4 | 5 | 4,5 |
| 178 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 3 | 5 | 4 | 5 | 4,33 | 5 | 4 | 4 | 4 | 4 | 3 | 4 |
| 179 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 4,67 |
| 180 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 5 | 3 | 5 | 4,67 |
| 181 | 4 | 3 | 5 | 5 | 5 | 4 | 4,33 | 5 | 5 | 5 | 3 | 3 | 5 | 4,33 | 5 | 5 | 3 | 5 | 5 | 5 | 4,67 |
| 182 | 5 | 4 | 3 | 3 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 3 | 4,33 | 4 | 3 | 5 | 5 | 5 | 5 | 4,5 |
| 183 | 5 | 3 | 3 | 5 | 5 | 5 | 4,33 | 3 | 4 | 3 | 5 | 4 | 5 | 4 | 3 | 3 | 4 | 4 | 5 | 5 | 4 |
| 184 | 5 | 5 | 3 | 4 | 4 | 5 | 4,33 | 5 | 4 | 4 | 3 | 3 | 4 | 3,83 | 5 | 5 | 3 | 3 | 3 | 2 | 3,5 |
| 185 | 5 | 5 | 5 | 3 | 4 | 5 | 4,5 | 5 | 4 | 5 | 4 | 3 | 5 | 4,33 | 3 | 4 | 5 | 4 | 5 | 5 | 4,33 |
| 186 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 5 | 5 | 3 | 5 | 5 | 5 | 4,67 | 5 | 5 | 5 | 3 | 4 | 5 | 4,5 |
| 187 | 5 | 5 | 3 | 5 | 5 | 4 | 4,5 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 5 | 5 | 4 | 4 | 3 | 5 | 4,33 |
| 188 | 5 | 4 | 4 | 4 | 4 | 5 | 4,33 | 4 | 4 | 3 | 5 | 5 | 5 | 4,33 | 5 | 5 | 5 | 3 | 3 | 4 | 4,17 |
| 189 | 4 | 5 | 5 | 5 | 5 | 4 | 4,67 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 | 5 | 5 | 5 | 4 | 4 | 4 | 4,5 |
| 190 | 5 | 5 | 5 | 4 | 4 | 5 | 4,67 | 4 | 3 | 4 | 5 | 5 | 5 | 4,33 | 5 | 4 | 3 | 5 | 4 | 5 | 4,33 |
| 191 | 5 | 4 | 4 | 4 | 5 | 5 | 4,5 | 4 | 5 | 4 | 3 | 5 | 5 | 4,33 | 5 | 4 | 3 | 4 | 5 | 4 | 4,17 |
| 192 | 4 | 4 | 5 | 4 | 4 | 4 | 4,17 | 4 | 5 | 3 | 2 | 4 | 5 | 3,83 | 4 | 3 | 5 | 3 | 3 | 3 | 3,5 |
| 193 | 5 | 5 | 5 | 3 | 3 | 4 | 4,17 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 4 | 4 | 5 | 5 | 5 | 5 | 4,67 |
| 194 | 5 | 5 | 4 | 3 | 4 | 5 | 4,33 | 5 | 4 | 3 | 5 | 5 | 5 | 4,5 | 5 | 4 | 4 | 5 | 5 | 5 | 4,67 |
| 195 | 5 | 5 | 5 | 4 | 3 | 5 | 4,5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 196 | 5 | 5 | 4 | 5 | 4 | 5 | 4,67 | 5 | 5 | 4 | 5 | 5 | 5 | 4,83 | 3 | 5 | 5 | 5 | 5 | 4 | 4,5 |
| 197 | 4 | 4 | 5 | 5 | 4 | 4 | 4,33 | 5 | 3 | 4 | 5 | 5 | 5 | 4,5 | 5 | 3 | 4 | 4 | 5 | 3 | 4 |
| 198 | 5 | 4 | 4 | 4 | 4 | 5 | 4,33 | 5 | 5 | 4 | 3 | 5 | 5 | 4,5 | 5 | 4 | 4 | 3 | 4 | 5 | 4,17 |
| 199 | 4 | 5 | 4 | 5 | 3 | 5 | 4,33 | 4 | 3 | 4 | 3 | 5 | 5 | 4 | 3 | 4 | 3 | 4 | 5 | 4 | 3,83 |
| 200 | 5 | 5 | 5 | 5 | 4 | 5 | 4,83 | 5 | 5 | 3 | 5 | 5 | 5 | 4,67 | 4 | 5 | 5 | 5 | 3 | 5 | 4,5 |
| Total/var | 958 | 912 | 868 | 861 | 891 | 953 | 907 | 946 | 856 | 811 | 858 | 913 | 967 | 892 | 913 | 907 | 890 | 832 | 846 | 921 | 885 |
| Mean/var | 4,79 | 4,56 | 4,34 | 4,305 | 4,46 | 4,77 | 4,54 | 4,73 | 4,28 | 4,06 | 4,29 | 4,57 | 4,84 | 4,46 | 4,57 | 4,54 | 4,45 | 4,16 | 4,23 | 4,61 | 4,42 |

X1 = Activities
X2 = Interests
X3 = Opinions
Y = Keputusan Pembelian

**TABEL**
**KEPUTUSAN PEMBELIAN MOBIL DI SURABAYA**

| No Resp | PERTANYAAN | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | Y |
| 1 | 3 | 3 | 3 | 5 | 5 | 5 | 5 | 4,14 |
| 2 | 4 | 3 | 4 | 4 | 4 | 3 | 5 | 3,86 |
| 3 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 4,29 |
| 4 | 5 | 5 | 5 | 4 | 4 | 4 | 3 | 4,29 |
| 5 | 4 | 5 | 3 | 4 | 4 | 4 | 5 | 4,14 |
| 6 | 5 | 3 | 4 | 4 | 4 | 4 | 4 | 4 |
| 7 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4,29 |
| 8 | 5 | 4 | 3 | 4 | 5 | 4 | 4 | 4,14 |
| 9 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4,14 |
| 10 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 4,43 |
| 11 | 4 | 3 | 4 | 4 | 5 | 5 | 5 | 4,29 |
| 12 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4,29 |
| 13 | 4 | 5 | 5 | 4 | 4 | 4 | 3 | 4,14 |
| 14 | 4 | 5 | 3 | 5 | 4 | 4 | 4 | 4,14 |
| 15 | 4 | 3 | 4 | 4 | 5 | 4 | 4 | 4 |
| 16 | 4 | 3 | 4 | 5 | 4 | 5 | 3 | 4 |
| 17 | 5 | 3 | 4 | 4 | 4 | 5 | 4 | 4,14 |
| 18 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4,14 |
| 19 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4,29 |
| 20 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 4,43 |
| 21 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4,29 |
| 22 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4,14 |
| 23 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4,43 |
| 24 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4,29 |
| 25 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4,29 |
| 26 | 4 | 5 | 4 | 5 | 4 | 5 | 3 | 4,29 |
| 27 | 3 | 3 | 4 | 5 | 4 | 4 | 4 | 3,86 |
| 28 | 4 | 5 | 5 | 3 | 4 | 4 | 4 | 4,14 |
| 29 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4,29 |
| 30 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 31 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4,29 |
| 32 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 4,43 |
| 33 | 4 | 5 | 4 | 3 | 4 | 3 | 3 | 3,71 |
| 34 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3,86 |
| 35 | 3 | 4 | 5 | 3 | 4 | 4 | 4 | 3,86 |
| 36 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 37 | 5 | 5 | 3 | 4 | 4 | 4 | 4 | 4,14 |
| 38 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4,29 |
| 39 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4,43 |
| 40 | 3 | 3 | 3 | 4 | 5 | 3 | 3 | 3,43 |
| 41 | 5 | 5 | 4 | 3 | 3 | 4 | 5 | 4,14 |
| 42 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4,29 |
| 43 | 5 | 5 | 4 | 3 | 4 | 5 | 5 | 4,43 |
| 44 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 45 | 3 | 3 | 4 | 5 | 4 | 5 | 3 | 3,86 |
| 46 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 47 | 5 | 3 | 3 | 3 | 4 | 3 | 5 | 3,71 |
| 48 | 3 | 5 | 4 | 5 | 3 | 5 | 4 | 4,14 |
| 49 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 3,71 |
| 50 | 4 | 5 | 5 | 5 | 3 | 3 | 4 | 4,14 |
| 51 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 3,71 |
| 52 | 4 | 3 | 4 | 5 | 5 | 5 | 3 | 4,14 |
| 53 | 3 | 3 | 4 | 5 | 5 | 5 | 5 | 4,29 |
| 54 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4,29 |
| 55 | 5 | 5 | 5 | 3 | 4 | 4 | 5 | 4,43 |
| 56 | 5 | 3 | 5 | 3 | 4 | 3 | 5 | 4 |
| 57 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4,14 |
| 58 | 4 | 3 | 3 | 4 | 4 | 5 | 5 | 4 |
| 59 | 4 | 5 | 3 | 4 | 3 | 4 | 5 | 4 |
| 60 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4,14 |
| 61 | 5 | 5 | 5 | 3 | 4 | 4 | 4 | 4,29 |
| 62 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 63 | 5 | 5 | 4 | 3 | 3 | 4 | 5 | 4,14 |
| 64 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4,29 |
| 65 | 3 | 3 | 4 | 3 | 4 | 4 | 5 | 3,71 |
| 66 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 67 | 3 | 3 | 5 | 5 | 4 | 3 | 3 | 3,71 |
| 68 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 3,71 |

| No | | | | | | | | Avg |
|----|---|---|---|---|---|---|---|------|
| 69 | 5 | 5 | 4 | 4 | 3 | 4 | 5 | 4,29 |
| 70 | 3 | 3 | 5 | 4 | 4 | 5 | 4 | 4 |
| 71 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 72 | 3 | 5 | 5 | 5 | 4 | 4 | 3 | 4,14 |
| 73 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 4,43 |
| 74 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 75 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 76 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 77 | 3 | 3 | 3 | 5 | 4 | 4 | 4 | 3,71 |
| 78 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3,57 |
| 79 | 5 | 4 | 3 | 4 | 3 | 4 | 5 | 4 |
| 80 | 3 | 4 | 5 | 4 | 3 | 3 | 3 | 3,57 |
| 81 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 3,43 |
| 82 | 5 | 3 | 4 | 3 | 4 | 3 | 4 | 3,71 |
| 83 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 3,71 |
| 84 | 4 | 5 | 4 | 5 | 4 | 3 | 3 | 4 |
| 85 | 5 | 4 | 3 | 4 | 3 | 5 | 5 | 4,14 |
| 86 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 87 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 3,71 |
| 88 | 5 | 3 | 4 | 4 | 5 | 3 | 4 | 4 |
| 89 | 5 | 3 | 3 | 4 | 3 | 4 | 4 | 3,71 |
| 90 | 5 | 4 | 3 | 3 | 4 | 3 | 4 | 3,71 |
| 91 | 5 | 4 | 3 | 4 | 4 | 3 | 3 | 3,71 |
| 92 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 93 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4,29 |
| 94 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 4,43 |
| 95 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4,29 |
| 96 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 4,29 |
| 97 | 5 | 4 | 3 | 3 | 4 | 3 | 4 | 3,71 |
| 98 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4,14 |
| 99 | 5 | 5 | 5 | 4 | 5 | 3 | 3 | 4,29 |
| 100 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4,29 |
| 101 | 4 | 4 | 3 | 4 | 4 | 5 | 5 | 4,14 |
| 102 | 3 | 5 | 5 | 4 | 3 | 4 | 5 | 4,14 |
| 103 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4,29 |
| 104 | 3 | 5 | 5 | 4 | 5 | 4 | 3 | 4,14 |
| 105 | 5 | 5 | 4 | 3 | 4 | 4 | 5 | 4,29 |
| 106 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4,29 |
| 107 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4,29 |
| 108 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4,14 |
| 109 | 5 | 4 | 3 | 4 | 5 | 4 | 5 | 4,29 |
| 110 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4,14 |
| 111 | 5 | 5 | 5 | 4 | 4 | 3 | 4 | 4,29 |
| 112 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4,29 |
| 113 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 4,43 |
| 114 | 4 | 4 | 3 | 3 | 5 | 4 | 5 | 4 |
| 115 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 4,43 |
| 116 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 4,29 |
| 117 | 4 | 5 | 4 | 5 | 4 | 3 | 4 | 4,14 |
| 118 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4,14 |
| 119 | 4 | 5 | 4 | 4 | 5 | 3 | 4 | 4,14 |
| 120 | 4 | 4 | 3 | 3 | 4 | 5 | 5 | 4 |
| 121 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 122 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4,29 |
| 123 | 5 | 4 | 5 | 5 | 3 | 4 | 4 | 4,29 |
| 124 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4,29 |
| 125 | 4 | 4 | 4 | 3 | 4 | 5 | 4 | 4 |
| 126 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4,29 |
| 127 | 5 | 4 | 4 | 4 | 4 | 3 | 3 | 3,86 |
| 128 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 4,71 |
| 129 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4,57 |
| 130 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4,29 |
| 131 | 4 | 5 | 4 | 5 | 3 | 5 | 4 | 4,29 |
| 132 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4,29 |
| 133 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4,29 |
| 134 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4,14 |
| 135 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 136 | 3 | 4 | 5 | 4 | 5 | 5 | 3 | 4,14 |
| 137 | 4 | 5 | 5 | 4 | 5 | 3 | 4 | 4,29 |
| 138 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4,43 |
| 139 | 5 | 5 | 4 | 3 | 3 | 3 | 5 | 4 |
| 140 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 3,57 |
| 141 | 3 | 3 | 4 | 5 | 5 | 5 | 5 | 4,29 |

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| 142 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 4,43 |
| 143 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 4,57 |
| 144 | 5 | 5 | 3 | 4 | 4 | 5 | 5 | 4,43 |
| 145 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 4,57 |
| 146 | 4 | 3 | 5 | 4 | 5 | 4 | 4 | 4,14 |
| 147 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4,14 |
| 148 | 4 | 5 | 3 | 4 | 3 | 5 | 3 | 3,86 |
| 149 | 5 | 4 | 3 | 4 | 3 | 5 | 4 | 4 |
| 150 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 151 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 4,43 |
| 152 | 5 | 3 | 5 | 5 | 5 | 3 | 4 | 4,29 |
| 153 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4,43 |
| 154 | 3 | 5 | 4 | 5 | 4 | 5 | 4 | 4,29 |
| 155 | 5 | 4 | 5 | 4 | 3 | 4 | 5 | 4,29 |
| 156 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4,14 |
| 157 | 4 | 4 | 5 | 3 | 5 | 5 | 4 | 4,29 |
| 158 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 159 | 4 | 5 | 5 | 4 | 5 | 5 | 3 | 4,43 |
| 160 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4,43 |
| 161 | 3 | 5 | 3 | 4 | 3 | 5 | 5 | 4 |
| 162 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 3,57 |
| 163 | 4 | 3 | 5 | 4 | 3 | 4 | 5 | 4 |
| 164 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 165 | 5 | 5 | 2 | 4 | 3 | 4 | 5 | 4 |
| 166 | 3 | 3 | 5 | 4 | 5 | 3 | 3 | 3,71 |
| 167 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 4,43 |
| 168 | 5 | 4 | 5 | 3 | 5 | 5 | 4 | 4,43 |
| 169 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 4,57 |
| 170 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4,43 |
| 171 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4,29 |
| 172 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4,43 |
| 173 | 4 | 5 | 4 | 5 | 3 | 4 | 4 | 4,14 |
| 174 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4,29 |
| 175 | 5 | 4 | 3 | 4 | 3 | 5 | 5 | 4,14 |
| 176 | 3 | 4 | 5 | 4 | 5 | 5 | 5 | 4,43 |
| 177 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 4,43 |
| 178 | 3 | 3 | 3 | 4 | 4 | 5 | 5 | 3,86 |
| 179 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 4,57 |
| 180 | 5 | 5 | 4 | 5 | 5 | 4 | 3 | 4,43 |
| 181 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 3,43 |
| 182 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 183 | 5 | 4 | 5 | 4 | 3 | 3 | 4 | 4 |
| 184 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 3,43 |
| 185 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3,86 |
| 186 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 4,57 |
| 187 | 4 | 4 | 3 | 4 | 5 | 4 | 3 | 3,86 |
| 188 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4,14 |
| 189 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 190 | 4 | 4 | 4 | 4 | 4 | 5 | 3 | 4 |
| 191 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4,14 |
| 192 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 193 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4,14 |
| 194 | 5 | 3 | 3 | 5 | 3 | 4 | 5 | 4 |
| 195 | 4 | 4 | 3 | 4 | 5 | 5 | 5 | 4,29 |
| 196 | 5 | 5 | 5 | 3 | 3 | 4 | 4 | 4,14 |
| 197 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4,14 |
| 198 | 5 | 4 | 3 | 4 | 4 | 4 | 4 | 4 |
| 199 | 5 | 4 | 3 | 5 | 3 | 3 | 3 | 3,71 |
| 200 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4,29 |
| Total/var | 841 | 833 | 814 | 822 | 827 | 827 | 833 | 828 |
| Mean/var | 4,21 | 4,17 | 4,07 | 4,11 | 4,14 | 4,14 | 4,17 | 4,14 |
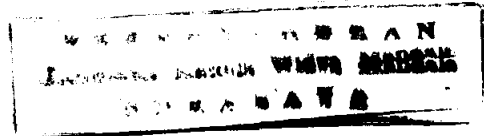
## TABEL F ( α = 5% )

| df 2 | df 1 | | | | |
|---|---|---|---|---|---|
| | 1 | 2 | 3 | 4 | 5 |
| 1 | 161.446 | 199.499 | 215.707 | 224.583 | 230.160 |
| 2 | 18.513 | 19.000 | 19.164 | 19.247 | 19.296 |
| 3 | 10.128 | 9.552 | 9.277 | 9.117 | 9.013 |
| 4 | 7.709 | 6.944 | 6.591 | 6.388 | 6.256 |
| 5 | 6.608 | 5.786 | 5.409 | 5.192 | 5.050 |
| 6 | 5.987 | 5.143 | 4.757 | 4.534 | 4.387 |
| 7 | 5.591 | 4.737 | 4.347 | 4.120 | 3.972 |
| 8 | 5.318 | 4.459 | 4.066 | 3.838 | 3.688 |
| 9 | 5.117 | 4.256 | 3.863 | 3.633 | 3.482 |
| 10 | 4.965 | 4.103 | 3.708 | 3.478 | 3.326 |
| 11 s/d 190 | | | | | |
| 191 | 3.891 | 3.043 | 2.652 | 2.419 | 2.261 |
| 192 | 3.890 | 3.043 | 2.652 | 2.419 | 2.261 |
| 193 | 3.890 | 3.043 | 2.651 | 2.418 | 2.261 |
| 194 | 3.890 | 3.042 | 2.651 | 2.418 | 2.261 |
| 195 | 3.890 | 3.042 | 2.651 | 2.418 | 2.260 |
| 196 | 3.889 | 3.042 | 2.651 | 2.418 | 2.260 |
| 197 | 3.889 | 3.042 | 2.650 | 2.417 | 2.260 |
| 198 | 3.889 | 3.042 | 2.650 | 2.417 | 2.260 |
| 199 | 3.889 | 3.041 | 2.650 | 2.417 | 2.259 |
| 200 | 3.888 | 3.041 | 2.650 | 2.417 | 2.259 |

Sumber: pengolahan dengan program Microsoft Excel

## TABEL F ( α = 5% )

| df 2 | df 1 | | | | |
|---|---|---|---|---|---|
| | 6 | 7 | 8 | 9 | 10 |
| 1 | 233.988 | 236.767 | 238.884 | 240.543 | 241.882 |
| 2 | 19.329 | 19.353 | 19.371 | 19.385 | 19.396 |
| 3 | 8.941 | 8.887 | 8.845 | 8.812 | 8.785 |
| 4 | 6.163 | 6.094 | 6.041 | 5.999 | 5.964 |
| 5 | 4.950 | 4.876 | 4.818 | 4.772 | 4.735 |
| 6 | 4.284 | 4.207 | 4.147 | 4.099 | 4.060 |
| 7 | 3.866 | 3.787 | 3.726 | 3.677 | 3.637 |
| 8 | 3.581 | 3.500 | 3.438 | 3.388 | 3.347 |
| 9 | 3.374 | 3.293 | 3.230 | 3.179 | 3.137 |
| 10 | 3.217 | 3.135 | 3.072 | 3.020 | 2.978 |
| 11 s/d 190 | | | | | |
| 191 | 2.146 | 2.058 | 1.987 | 1.929 | 1.881 |
| 192 | 2.146 | 2.058 | 1.987 | 1.929 | 1.880 |
| 193 | 2.146 | 2.057 | 1.987 | 1.929 | 1.880 |
| 194 | 2.146 | 2.057 | 1.986 | 1.928 | 1.880 |
| 195 | 2.145 | 2.057 | 1.986 | 1.928 | 1.880 |
| 196 | 2.145 | 2.057 | 1.986 | 1.928 | 1.879 |
| 197 | 2.145 | 2.056 | 1.986 | 1.928 | 1.879 |
| 198 | 2.145 | 2.056 | 1.985 | 1.927 | 1.879 |
| 199 | 2.144 | 2.056 | 1.985 | 1.927 | 1.879 |
| 200 | 2.144 | 2.056 | 1.985 | 1.927 | 1.878 |

Sumber: pengolahan dengan program Microsoft Excel