

## Lampiran 1

Tabel turnover persediaan selama 6 bulan

No.	Nama Produk	Sampit	Makassar	Kendari	Palu	Manado
1	TAN POLITUR MELAMINE 1800	2.098	2.142	2.094	2.160	2.097
2	ARIES EMULSION 5 Kg	3.852	3.864	0.861	3.872	3.877
3	ARIES EMULSION 20 Kg	3.884	3.862	3.872	3.861	3.874
4	ARIES THINNER A 1 Kg	3.905	3.883	-	3.665	3.894
5	ARIES THINNER A SPECIAL 1 Kg	3.816	3.990	-	-	3.665
6	ARIES THINNER B SPECIAL 1 Kg	3.836	3.885	3.872	-	3.944
7	ARIES THINNER A 5 Kg	3.826	3.827	-	3.506	3.969
8	ARIES THINNER A SPECIAL 5 Kg	3.795	3.665	-	-	3.768
9	AVITEX EMULSION 1 Kg	3.840	3.934	3.763	-	-
10	AVITEX EMULSION 5 Kg	3.882	3.902	3.889	3.853	3.873
11	AVIA HAMMERTON 1 Kg	1.451	1.469	1.451	1.455	1.472
12	AVIAN CAT DASAR 1 Kg	1.427	-	-	-	-
13	AVIAN LOODMENIE 1 Kg	1.427	1.472	-	1.398	-
14	AVIAN PLAMIR KAYU 1 Kg	1.427	-	-	-	-
15	AVIAN YZERMENIE 1 Kg	1.415	-	1.473	-	-
16	AVIA ROAD LINE 1 Kg	1.453	-	1.400	1.460	1.466
17	AVITEX ROOF PAINT 4 Kg	1.456	1.457	1.448	1.470	1.468
18	AVITEX ROOF PAINT 20 Kg	1.493	-	-	1.292	1.440
19	AVIAN SYNTHETIC 1 Kg	3.878	3.877	3.877	3.875	3.939
20	AVIAN SYNTHETIC 4 Kg	3.804	-	-	3.780	3.918
21	AVIAN SYNTHETIC 25 Cc	3.874	0.392	3.922	3.860	3.902
22	AVIAN SYNTHETIC 50 Cc	3.886	3.815	3.848	3.911	3.840
23	AVIAN SYNTHETIC 100 Cc	3.856	3.923	3.885	3.820	3.865
24	AVIAN SYNTHETIC 200 Cc	3.847	3.870	3.901	3.909	3.913
25	AVIAN SYNTHETIC 500 Cc	3.866	3.844	3.874	3.868	3.880

## Lampiran 1

**Tabel *turnover* persediaan selama 6 bulan**

No.	Nama Produk	Sampit	Makassar	Kendari	Palu	Manado
26	AVIA THINNER A 1 Kg	2.113	2.109	2.176	-	2.100
27	AVIA THINNER A SPECIAL 1 Kg	2.102	2.122	-	-	-
28	AVIA THINNER B ASLI 1 Kg	2.098	2.080	2.099	-	-
29	AVIA THINNER ENAMEL 1 Kg	2.094	2.103	2.098	2.121	2.112
30	AVIA THINNER SUPER 1 Kg	2.091	2.098	2.122	-	2.086
31	AVIA THINNER A 5 Kg	2.116	2.086	2.122	1.964	2.094
32	AVIA THINNER A SPECIAL 5 Kg	2.068	2.150	1.739	2.240	-
33	AVIA THINNER SUPER 5 Kg	2.240	2.117	2.187	2.036	-
34	AVIA THINNER A 500 Cc	2.135	2.132	2.087	-	0.927
35	AVIA THINNER A SPECIAL 500 Cc	2.083	-	2.110	-	-
36	FRES EMULSION 5 Kg	0.401	1.198	1.196	1.195	1.200
37	FRES EMULSION 25 Kg	1.210	1.172	1.120	1.175	1.206
38	SUZUKA LACQUER 1 Kg	1.200	1.199	1.173	1.199	1.198
39	SUZUKA LACQUER 200 Cc	1.199	1.202	1.144	0.258	1.200
40	SUZUKA SPRAY 300 Cc	1.199	1.200	1.341	1.199	1.206
41	VIP PAINT REMOVER 1 Kg	2.069	2.122	2.199	1.967	2.204
42	VIP PAINT REMOVER 250 Cc	-	2.103	2.199	2.107	2.050

## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Surabaya	Sidoardjo	Jember	Kediri	Madiun
1	TAN POLITUR MELAMINE 1800	165,890,660	26,542,506	19,906,879	19,906,879	33,178,132
2	ARIES EMULSION 5 Kg	1,395,453,745	729,257,982	367,862,951	739,768,352	751,895,702
3	ARIES EMULSION 20 Kg	1,956,263,132	362,715,967	322,914,836	53,318,496	170,468,995
4	ARIES THINNER A 1 Kg	50,745,705	5,970,083	2,985,041	8,955,124	11,940,166
5	ARIES THINNER A SPECIAL 1 Kg	152,789,755	6,366,240	6,366,240	3,183,120	15,915,599
6	ARIES THINNER B SPECIAL 1 Kg	18,967,988	2,370,998	4,741,997	33,193,978	23,709,984
7	ARIES THINNER A 5 Kg	439,344,824	4,371,590	4,371,590	2,185,795	-
8	ARIES THINNER A SPECIAL 5 Kg	187,291,050	6,936,706	2,312,235	2,312,235	-
9	AVITEX EMULSION 1 Kg	56,032,418	42,024,313	56,032,418	14,008,104	56,032,418
10	AVITEX EMULSION 5 Kg	1,673,726,166	3,378,639,775	1,264,131,067	1,025,027,329	1,220,468,645
11	AVIA HAMMERTON 1 Kg	384,886,139	367,780,088	59,871,177	51,318,152	51,318,152
12	AVIAN CAT DASAR 1 Kg	-	-	-	-	-
13	AVIAN LOODMENIE 1 Kg	-	9,967,305	-	-	-
14	AVIAN PLAMIR KAYU 1 Kg	-	4,983,653	-	-	-
15	AVIAN YZERMENIE 1 Kg	-	4,983,653	-	-	-
16	AVIA ROAD LINE 1 Kg	151,630,996	142,711,526	35,677,881	44,597,352	26,758,411
17	AVITEX ROOF PAINT 4 Kg	384,993,101	384,993,101	78,424,521	153,284,290	285,180,075
18	AVITEX ROOF PAINT 20 Kg	21,529,884	262,664,586	4,305,977	-	17,223,907
19	AVIAN SYNTHETIC 1 Kg	5,132,995,734	3,209,971,396	643,473,529	724,832,251	599,096,044
20	AVIAN SYNTHETIC 4 Kg	238,405,512	157,246,188	-	-	-
21	AVIAN SYNTHETIC 25 Cc	2,351,187	7,053,560	3,918,644	3,918,644	3,918,644
22	AVIAN SYNTHETIC 50 Cc	4,549,031	7,798,339	2,599,446	8,448,200	5,848,754
23	AVIAN SYNTHETIC 100 Cc	34,482,148	16,810,047	8,620,537	12,499,779	8,189,510
24	AVIAN SYNTHETIC 200 Cc	50,483,393	34,617,183	8,654,296	24,039,711	14,904,621
25	AVIAN SYNTHETIC 500 Cc	894,472,535	727,504,328	244,489,160	483,015,169	310,083,812

## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Surabaya	Sidoardjo	Jember	Kediri	Madiun
26	AVIA THINNER A 1 Kg	197,844,667	22,337,301	3,191,043	102,113,377	130,832,764
27	AVIA THINNER A SPECIAL 1 Kg	200,328,571	25,041,071	3,577,296	28,618,367	121,628,061
28	AVIA THINNER B ASLI 1 Kg	46,350,346	15,450,115	2,575,019	10,300,077	-
29	AVIA THINNER ENAMEL 1 Kg	118,023,034	86,964,341	6,211,739	3,105,869	9,317,608
30	AVIA THINNER SUPER 1 Kg	139,688,849	-	-	-	-
31	AVIA THINNER A 5 Kg	106,256,517	16,169,470	2,309,924	41,578,637	97,016,820
32	AVIA THINNER A SPECIAL 5 Kg	82,701,363	21,342,287	2,667,786	34,681,217	64,026,862
33	AVIA THINNER SUPER 5 Kg	178,513,206	5,492,714	-	-	-
34	AVIA THINNER A 500 Cc	58,413,320	35,047,992	5,841,332	46,730,656	64,254,652
35	AVIA THINNER A SPECIAL 500 Cc	95,731,291	3,191,043	-	22,337,301	156,361,108
36	FRES EMULSION 5 Kg	1,129,860,322	406,847,752	161,758,745	186,267,645	725,463,461
37	FRES EMULSION 25 Kg	172,318,634	59,420,219	11,884,044	11,884,044	5,942,022
38	SUZUKA LACQUER 1 Kg	2,097,620,544	837,247,685	297,087,888	189,055,929	108,031,959
39	SUZUKA LACQUER 200 Cc	625,353,317	720,827,105	219,589,714	276,873,988	190,947,578
40	SUZUKA SPRAY 300 Cc	606,365,521	659,672,380	326,504,511	266,534,295	486,425,088
41	VIP PAINT REMOVER 1 Kg	175,685,637	45,548,128	9,760,313	13,013,751	16,267,189
42	VIP PAINT REMOVER 250 Cc	115,261,821	32,573,993	7,517,075	35,079,685	20,045,534
	RATA RATA PENJUALAN	465,323,858.60	307,082,255.01	100,050,877.42	111,333,042.83	138,159,339.94

## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Solo	Jogja	Semarang	Cirebon	Bandung
1	TAN POLITUR MELAMINE 1800	66,356,264	66,356,264	199,068,792	39,813,758	66,356,264
2	ARIES EMULSION 5 Kg	649,217,472	310,460,161	713,896,672	413,138,391	1,200,607,654
3	ARIES EMULSION 20 Kg	144,185,229	296,631,070	177,227,677	315,405,188	883,885,492
4	ARIES THINNER A 1 Kg	2,985,041	2,985,041	2,985,041	2,985,041	8,955,124
5	ARIES THINNER A SPECIAL 1 Kg	9,549,360	3,183,120	3,183,120	3,183,120	3,183,120
6	ARIES THINNER B SPECIAL 1 Kg	26,080,983	2,370,998	9,483,994	2,370,998	33,193,978
7	ARIES THINNER A 5 Kg	4,371,590	-	-	-	-
8	ARIES THINNER A SPECIAL 5 Kg	13,873,411	-	-	-	-
9	AVITEX EMULSION 1 Kg	161,093,201	129,574,966	108,562,809	59,534,444	14,008,104
10	AVITEX EMULSION 5 Kg	1,004,235,699	819,190,198	1,135,222,965	636,223,859	1,255,814,415
11	AVIA HAMMERTON 1 Kg	179,613,532	68,424,202	94,083,278	51,318,152	128,295,380
12	AVIAN CAT DASAR 1 Kg	-	-	-	-	-
13	AVIAN LOODMENIE 1 Kg	4,983,653	4,983,653	4,983,653	4,983,653	9,967,305
14	AVIAN PLAMIR KAYU 1 Kg	9,967,305	4,983,653	4,983,653	4,983,653	-
15	AVIAN YZERMENIE 1 Kg	-	4,983,653	4,983,653	-	-
16	AVIA ROAD LINE 1 Kg	35,677,881	26,758,411	35,677,881	26,758,411	62,436,292
17	AVITEX ROOF PAINT 4 Kg	139,025,287	238,838,313	128,331,034	224,579,309	342,216,090
18	AVITEX ROOF PAINT 20 Kg	111,955,397	137,791,258	30,141,838	4,305,977	-
19	AVIAN SYNTHETIC 1 Kg	2,085,741,783	850,568,457	1,812,080,627	3,283,933,870	20,642,926,650
20	AVIAN SYNTHETIC 4 Kg	60,869,492	-	162,318,646	-	192,753,392
21	AVIAN SYNTHETIC 25 Cc	15,674,578	6,269,831	14,107,120	7,837,289	17,242,035
22	AVIAN SYNTHETIC 50 Cc	18,196,124	8,448,200	18,196,124	8,448,200	13,647,093
23	AVIAN SYNTHETIC 100 Cc	24,568,531	14,654,913	28,878,799	26,723,665	46,119,873
24	AVIAN SYNTHETIC 200 Cc	23,558,917	17,308,592	44,713,862	25,962,888	92,793,283
25	AVIAN SYNTHETIC 500 Cc	441,273,117	256,415,460	1,144,924,845	244,489,160	2,450,854,745

## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Solo	Jogja	Semarang	Cirebon	Bandung
26	AVIA THINNER A 1 Kg	124,450,678	3,191,043	19,146,258	3,191,043	6,382,086
27	AVIA THINNER A SPECIAL 1 Kg	3,577,296	7,154,592	3,577,296	3,577,296	-
28	AVIA THINNER B ASLI 1 Kg	12,875,096	2,575,019	10,300,077	2,575,019	5,150,038
29	AVIA THINNER ENAMEL 1 Kg	83,858,471	9,317,608	27,952,824	12,423,477	59,011,517
30	AVIA THINNER SUPER 1 Kg	-	-	-	-	-
31	AVIA THINNER A 5 Kg	6,929,773	2,309,924	2,309,924	-	-
32	AVIA THINNER A SPECIAL 5 Kg	18,674,501	10,671,144	2,667,786	-	-
33	AVIA THINNER SUPER 5 Kg	-	-	-	-	5,492,714
34	AVIA THINNER A 500 Cc	105,143,976	5,841,332	11,682,664	2,920,666	5,841,332
35	AVIA THINNER A SPECIAL 500 Cc	-	6,382,086	3,191,043	3,191,043	6,382,086
36	FRES EMULSION 5 Kg	828,400,843	365,182,620	210,776,546	426,454,872	529,392,255
37	FRES EMULSION 25 Kg	249,564,919	83,188,306	8,913,033	237,680,875	793,259,920
38	SUZUKA LACQUER 1 Kg	432,127,837	738,218,389	351,103,868	531,157,134	8,561,532,779
39	SUZUKA LACQUER 200 Cc	706,506,037	396,216,224	386,668,845	152,758,062	482,142,633
40	SUZUKA SPRAY 300 Cc	859,573,102	459,771,659	219,890,793	206,564,079	513,078,518
41	VIP PAINT REMOVER 1 Kg	35,787,815	13,013,751	9,760,313	13,013,751	445,720,968
42	VIP PAINT REMOVER 250 Cc	57,630,910	2,505,692	5,011,384	10,022,767	603,871,714
	RATA RATA PENJUALAN	208,527,502.41	128,017,138.17	170,261,636.55	166,488,312.14	940,059,877.42

## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Jakarta	Tangerang	Bekasi	Palembang	Bengkulu
1	TAN POLITUR MELAMINE 1800	291,967,562	59,720,638	59,720,638	-	125,022,643
2	ARIES EMULSION 5 Kg	2,858,820,649	578,070,352	502,072,292	308,042,247	198,873,429
3	ARIES EMULSION 20 Kg	2,621,617,886	373,980,438	306,393,611	1,117,772,406	451,196,456
4	ARIES THINNER A 1 Kg	65,670,913	14,925,207	65,670,913	-	-
5	ARIES THINNER A SPECIAL 1 Kg	162,339,114	3,183,120	3,183,120	-	-
6	ARIES THINNER B SPECIAL 1 Kg	56,903,963	4,741,997	7,112,995	4,963,586	-
7	ARIES THINNER A 5 Kg	441,530,619	52,459,083	-	-	2,287,935
8	ARIES THINNER A SPECIAL 5 Kg	189,603,286	23,122,352	-	-	2,420,284
9	AVITEX EMULSION 1 Kg	259,149,932	56,032,418	129,574,966	21,994,033	102,638,821
10	AVITEX EMULSION 5 Kg	4,154,167,551	1,771,446,824	2,900,432,299	1,151,273,325	1,989,156,558
11	AVIA HAMMERTON 1 Kg	555,946,645	444,757,316	94,083,278	134,290,491	223,817,485
12	AVIAN CAT DASAR 1 Kg	-	-	-	-	5,216,534
13	AVIAN LOODMENIE 1 Kg	9,967,305	4,983,653	4,983,653	10,433,067	5,216,534
14	AVIAN PLAMIR KAYU 1 Kg	9,967,305	14,950,958	19,934,610	-	5,216,534
15	AVIAN YZERMENIE 1 Kg	4,983,653	-	-	-	5,216,534
16	AVIA ROAD LINE 1 Kg	249,745,170	53,516,822	71,355,763	112,035,216	56,017,608
17	AVITEX ROOF PAINT 4 Kg	1,001,695,014	181,802,298	146,154,788	749,996,945	388,058,121
18	AVITEX ROOF PAINT 20 Kg	163,627,119	-	4,305,977	18,028,763	72,115,051
19	AVIAN SYNTHETIC 1 Kg	9,992,330,313	2,344,610,444	4,289,823,524	2,082,562,087	7,014,131,045
20	AVIAN SYNTHETIC 4 Kg	238,405,512	35,507,204	60,869,492	329,188,282	-
21	AVIAN SYNTHETIC 25 Cc	20,376,951	5,486,102	5,486,102	5,742,462	5,742,462
22	AVIAN SYNTHETIC 50 Cc	29,893,632	7,148,477	5,848,754	4,081,374	8,162,747
23	AVIAN SYNTHETIC 100 Cc	88,360,505	19,827,235	25,861,611	32,484,117	21,656,078
24	AVIAN SYNTHETIC 200 Cc	117,794,583	24,520,505	19,231,769	17,110,882	20,633,711
25	AVIAN SYNTHETIC 500 Cc	1,878,392,323	405,494,216	178,894,507	-	37,450,813

## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Jakarta	Tangerang	Bekasi	Palembang	Bengkulu
26	AVIA THINNER A 1 Kg	306,340,130	6,382,086	12,764,172	-	40,081,886
27	AVIA THINNER A SPECIAL 1 Kg	239,678,826	3,577,296	3,577,296	-	7,488,919
28	AVIA THINNER B ASLI 1 Kg	61,800,461	-	12,875,096	2,695,347	16,172,083
29	AVIA THINNER ENAMEL 1 Kg	142,869,988	15,529,347	9,317,608	3,251,003	32,510,034
30	AVIA THINNER SUPER 1 Kg	139,688,849	-	-	-	3,951,794
31	AVIA THINNER A 5 Kg	150,145,078	-	-	-	21,760,782
32	AVIA THINNER A SPECIAL 5 Kg	128,053,724	-	-	-	13,962,244
33	AVIA THINNER SUPER 5 Kg	178,513,206	-	-	-	2,874,691
34	AVIA THINNER A 500 Cc	113,905,974	14,603,330	-	-	3,057,146
35	AVIA THINNER A SPECIAL 500 Cc	127,641,721	-	-	-	3,340,157
36	FRES EMULSION 5 Kg	2,107,765,460	318,615,709	1,115,154,982	413,032,240	561,826,464
37	FRES EMULSION 25 Kg	505,071,859	389,202,432	499,129,837	485,135,543	335,863,068
38	SUZUKA LACQUER 1 Kg	3,556,051,996	900,266,328	369,109,194	141,350,227	245,007,060
39	SUZUKA LACQUER 200 Cc	1,451,201,590	405,763,602	272,100,298	184,880,084	109,928,699
40	SUZUKA SPRAY 300 Cc	1,539,235,554	546,395,305	439,781,587	355,711,190	167,393,501
41	VIP PAINT REMOVER 1 Kg	214,726,890	26,027,502	58,561,879	13,621,870	30,649,208
42	VIP PAINT REMOVER 250 Cc	162,869,964	35,079,685	17,539,842	15,736,681	31,473,362
	RATA RATA PENJUALAN	871,162,351.74	217,660,244.73	278,831,106.06	183,700,320.70	294,466,392.35



## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Padang	Pekanbaru	Medan	Banjarmasin
1	TAN POLITUR MELAMINE 1800	41,674,214	111,131,238	125,022,643	166,696,858
2	ARIES EMULSION 5 Kg	532,303,773	1,387,036,381	1,288,022,802	2,548,118,697
3	ARIES EMULSION 20 Kg	433,903,212	931,477,005	1,142,140,158	1,796,925,260
4	ARIES THINNER A 1 Kg	-	12,498,118	6,249,059	-
5	ARIES THINNER A SPECIAL 1 Kg	3,331,864	-	23,323,047	-
6	ARIES THINNER B SPECIAL 1 Kg	2,481,793	9,927,171	7,445,378	67,008,405
7	ARIES THINNER A 5 Kg	9,151,740	11,439,676	2,287,935	-
8	ARIES THINNER A SPECIAL 5 Kg	-	-	4,840,567	-
9	AVITEX EMULSION 1 Kg	54,985,083	2,807,904,899	263,928,398	-
10	AVITEX EMULSION 5 Kg	1,976,098,637	1,619,182,143	3,025,084,919	2,430,949,535
11	AVIA HAMMERTON 1 Kg	89,526,994	510,303,865	80,574,295	170,101,288
12	AVIAN CAT DASAR 1 Kg	-	-	5,216,534	5,216,534
13	AVIAN LOODMENIE 1 Kg	-	5,216,534	31,299,201	-
14	AVIAN PLAMIR KAYU 1 Kg	-	5,216,534	5,216,534	-
15	AVIAN YZERMENIE 1 Kg	-	5,216,534	57,381,869	-
16	AVIA ROAD LINE 1 Kg	364,114,453	102,698,948	84,026,412	28,008,804
17	AVITEX ROOF PAINT 4 Kg	585,818,509	447,759,370	436,565,386	406,714,761
18	AVITEX ROOF PAINT 20 Kg	-	117,186,958	455,226,259	-
19	AVIAN SYNTHETIC 1 Kg	3,104,488,465	3,739,321,518	7,176,710,242	8,020,573,690
20	AVIAN SYNTHETIC 4 Kg	5,309,488	700,852,472	536,258,331	-
21	AVIAN SYNTHETIC 25 Cc	5,742,462	4,922,110	6,562,814	10,664,572
22	AVIAN SYNTHETIC 50 Cc	7,482,518	4,081,374	8,162,747	10,203,434
23	AVIAN SYNTHETIC 100 Cc	34,288,790	76,247,442	108,280,390	46,019,166
24	AVIAN SYNTHETIC 200 Cc	39,757,637	42,777,205	18,117,404	71,966,356
25	AVIAN SYNTHETIC 500 Cc	124,836,042	-	443,167,950	455,651,554

## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Padang	Pekanbaru	Medan	Banjarmasin
26	AVIA THINNER A 1 Kg	6,680,314	6,680,314	3,340,157	961,965,269
27	AVIA THINNER A SPECIAL 1 Kg	3,744,459	-	29,955,674	52,422,430
28	AVIA THINNER B ASLI 1 Kg	5,390,694	2,695,347	24,258,125	2,695,347
29	AVIA THINNER ENAMEL 1 Kg	165,801,173	42,263,044	9,753,010	123,538,129
30	AVIA THINNER SUPER 1 Kg	-	-	15,807,175	106,698,429
31	AVIA THINNER A 5 Kg	4,835,729	-	16,925,053	420,708,451
32	AVIA THINNER A SPECIAL 5 Kg	2,792,449	-	25,132,039	44,679,181
33	AVIA THINNER SUPER 5 Kg	-	5,749,383	2,874,691	94,864,818
34	AVIA THINNER A 500 Cc	-	-	6,114,291	363,800,342
35	AVIA THINNER A SPECIAL 500 Cc	-	-	23,381,100	6,680,314
36	FRES EMULSION 5 Kg	605,438,564	500,256,440	287,326,776	1,103,129,586
37	FRES EMULSION 25 Kg	447,817,424	600,199,742	422,938,678	62,196,864
38	SUZUKA LACQUER 1 Kg	753,867,878	725,597,833	678,481,091	2,214,486,893
39	SUZUKA LACQUER 200 Cc	264,828,229	334,782,856	274,821,747	879,429,591
40	SUZUKA SPRAY 300 Cc	404,534,295	516,129,962	376,635,378	488,231,045
41	VIP PAINT REMOVER 1 Kg	20,432,805	6,810,935	47,676,545	160,056,973
42	VIP PAINT REMOVER 250 Cc	36,718,922	13,113,901	28,850,582	120,647,887
	<b>RATA RATA PENJUALAN</b>	<b>241,385,205.08</b>	<b>366,825,648.83</b>	<b>419,413,890.14</b>	<b>558,120,249.16</b>

## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Samarinda	Sampit	Makassar	Kendari
1	TAN POLITUR MELAMINE 1800	194,479,667	97,239,834	277,828,096	173,642,560
2	ARIES EMULSION 5 Kg	1,236,400,338	1,233,015,258	2,126,676,282	4,172,110,653
3	ARIES EMULSION 20 Kg	1,146,856,498	1,820,506,956	5,279,941,806	2,156,939,157
4	ARIES THINNER A 1 Kg	715,517,234	71,864,176	228,090,647	-
5	ARIES THINNER A SPECIAL 1 Kg	643,049,715	33,318,638	26,654,910	-
6	ARIES THINNER B SPECIAL 1 Kg	193,579,836	24,817,928	235,770,313	89,344,540
7	ARIES THINNER A 5 Kg	411,828,319	29,743,156	98,381,209	-
8	ARIES THINNER A SPECIAL 5 Kg	179,100,984	19,362,269	24,202,836	-
9	AVITEX EMULSION 1 Kg	40,322,394	18,328,361	21,994,033	76,979,116
10	AVITEX EMULSION 5 Kg	859,646,434	1,947,806,476	2,922,797,875	3,895,612,953
11	AVIA HAMMERTON 1 Kg	152,195,890	214,864,785	268,580,982	152,195,890
12	AVIAN CAT DASAR 1 Kg	-	10,433,067	-	-
13	AVIAN LOODMENIE 1 Kg	-	10,433,067	46,948,802	-
14	AVIAN PLAMIR KAYU 1 Kg	-	10,433,067	-	-
15	AVIAN YZERMENIE 1 Kg	-	26,082,668	-	20,866,134
16	AVIA ROAD LINE 1 Kg	242,742,969	56,017,608	-	46,681,340
17	AVITEX ROOF PAINT 4 Kg	511,191,948	485,072,651	593,281,166	682,833,040
18	AVITEX ROOF PAINT 20 Kg	-	18,028,763	-	-
19	AVIAN SYNTHETIC 1 Kg	5,318,662,283	5,125,115,620	13,540,524,502	12,448,921,326
20	AVIAN SYNTHETIC 4 Kg	222,998,514	53,094,884	-	-
21	AVIAN SYNTHETIC 25 Cc	4,922,110	7,383,166	6,562,814	6,562,814
22	AVIAN SYNTHETIC 50 Cc	8,162,747	10,883,663	12,924,349	10,203,434
23	AVIAN SYNTHETIC 100 Cc	45,567,998	25,265,424	110,536,232	41,507,483
24	AVIAN SYNTHETIC 200 Cc	75,489,185	30,698,935	183,690,350	49,822,862
25	AVIAN SYNTHETIC 500 Cc	617,938,409	343,299,116	62,418,021	187,254,063

## Lampiran 2

**Tabel Jumlah Penjualan selama 6 bulan (Rp)**

No.	Nama Produk	Samarinda	Sampit	Makassar	Kendari
26	AVIA THINNER A 1 Kg	257,192,103	13,360,629	280,573,203	83,503,930
27	AVIA THINNER A SPECIAL 1 Kg	239,645,393	209,689,719	3,744,459	-
28	AVIA THINNER B ASLI 1 Kg	10,781,389	107,813,888	53,906,944	406,997,427
29	AVIA THINNER ENAMEL 1 Kg	13,004,014	29,259,031	705,467,736	211,315,220
30	AVIA THINNER SUPER 1 Kg	15,807,175	55,325,111	683,660,304	3,951,794
31	AVIA THINNER A 5 Kg	319,158,135	348,172,511	273,218,707	14,507,188
32	AVIA THINNER A SPECIAL 5 Kg	418,867,322	55,848,976	22,339,590	61,433,874
33	AVIA THINER SUPER 5 Kg	5,749,383	2,874,691	258,722,231	238,599,391
34	AVIA THINNER A 500 Cc	45,857,186	3,057,146	82,542,935	39,742,894
35	AVIA THINNER A SPECIAL 500 Cc	16,700,786	277,233,046	-	20,040,943
36	FRES EMULSION 5 Kg	920,984,934	395,074,317	1,244,227,557	2,031,810,773
37	FRES EMULSION 25 Kg	488,245,386	413,609,148	124,393,729	621,968,644
38	SUZUKA LACQUER 1 Kg	1,093,108,424	461,744,076	1,705,626,075	659,634,394
39	SUZUKA LACQUER 200 Cc	534,653,217	204,867,121	1,479,040,676	699,546,266
40	SUZUKA SPRAY 300 Cc	795,119,131	237,140,793	2,078,469,306	1,722,758,116
41	VIP PAINT REMOVER 1 Kg	640,227,894	44,271,078	102,164,026	6,810,935
42	VIP PAINT REMOVER 250 Cc	118,025,107	-	110,156,767	2,622,780
	RATA RATA PENJUALAN	446,518,582.06	347,201,209.94	839,906,177.83	738,969,569.82

## Lampiran 2

## Tabel Jumlah Penjualan selama 6 bulan (Rp)

No.	Nama Produk	Palu	Menado
1	TAN POLITUR MELAMINE 1800	6,945,702	486,199,168
2	ARIES EMULSION 5 Kg	1,037,526,909	2,426,255,830
3	ARIES EMULSION 20 Kg	853,657,407	1,507,656,451
4	ARIES THINNER A 1 Kg	3,124,529	24,996,235
5	ARIES THINNER A SPECIAL 1 Kg	-	6,663,728
6	ARIES THINNER B SPECIAL 1 Kg	-	2,481,793
7	ARIES THINNER A 5 Kg	4,575,870	57,198,378
8	ARIES THINNER A SPECIAL 5 Kg	-	24,202,836
9	AVITEX EMULSION 1 Kg	-	-
10	AVITEX EMULSION 5 Kg	1,342,789,493	1,020,694,120
11	AVIA HAMMERTON 1 Kg	107,432,393	241,722,884
12	AVIAN CAT DASAR 1 Kg	-	-
13	AVIAN LOODMENIE 1 Kg	15,649,601	-
14	AVIAN PLAMIR KAYU 1 Kg	-	-
15	AVIAN YZERMENIE 1 Kg	-	-
16	AVIA ROAD LINE 1 Kg	84,026,412	9,336,268
17	AVITEX ROOF PAINT 4 Kg	179,103,748	429,102,730
18	AVITEX ROOF PAINT 20 Kg	22,535,953	13,521,572
19	AVIAN SYNTHETIC 1 Kg	2,825,781,271	7,850,252,627
20	AVIAN SYNTHETIC 4 Kg	31,856,931	127,427,722
21	AVIAN SYNTHETIC 25 Cc	12,305,276	5,742,462
22	AVIAN SYNTHETIC 50 Cc	9,523,205	3,401,145
23	AVIAN SYNTHETIC 100 Cc	28,874,771	84,368,471
24	AVIAN SYNTHETIC 200 Cc	43,783,727	44,286,989
25	AVIAN SYNTHETIC 500 Cc	661,631,024	511,827,773

## Lampiran 2

## Tabel Jumlah Penjualan selama 6 bulan (Rp)

No.	Nama Produk	Palu	Menado
26	AVIA THINNER A 1 Kg	-	257,192,103
27	AVIA THINNER A SPECIAL 1 Kg	-	-
28	AVIA THINNER B ASLI 1 Kg	-	-
29	AVIA THINNER ENAMEL 1 Kg	94,279,098	61,769,064
30	AVIA THINNER SUPER 1 Kg	-	3,951,794
31	AVIA THINNER A 5 Kg	36,267,970	227,279,278
32	AVIA THINNER A SPECIAL 5 Kg	2,792,449	-
33	AVIA THINER SUPER 5 Kg	57,493,829	-
34	AVIA THINNER A 500 Cc	-	3,057,146
35	AVIA THINNER A SPECIAL 500 Cc	-	-
36	FRES EMULSION 5 Kg	905,592,428	2,414,058,002
37	FRES EMULSION 25 Kg	690,385,195	519,343,818
38	SUZUKA LACQUER 1 Kg	1,234,458,651	631,364,348
39	SUZUKA LACQUER 200 Cc	664,568,952	574,627,290
40	SUZUKA SPRAY 300 Cc	1,081,083,028	1,150,830,321
41	VIP PAINT REMOVER 1 Kg	13,621,870	30,649,208
42	VIP PAINT REMOVER 250 Cc	26,227,802	5,245,560
	RATA RATA PENJUALAN	287,568,940.34	494,207,312.18